

The Home Health Chartbook: Updated Data and Trends for Home Health Care in the United States

December 11, 2013



About the Alliance

- 501(c)(3) non-profit research foundation
- Mission: To support research and education on the value home health care can offer to patients and the U.S. health care system. Working with researchers, key experts and thought leaders, and providers across the spectrum of care, we strive to foster solutions that will improve health care in America.
- <u>www.ahhqi.org</u>



Today's Speakers: Ellen Lukens

Ellen Lukens, MPH Vice President, Avalere Health

Ellen Lukens provides strategic support to a broad array of clients interested in better navigating the current and future hospital and post-acute care delivery and payment environment. Her projects may range from an educational series on Medicare provider payment, to assisting a client in transforming its delivery and health plan contracting model, to an analysis of Medicare data to model the impact of varying policy alternatives on Medicare volume and payment, or to a bundled payment system for government and commercial payers. Ellen also leads strategic planning engagements with clients.

Prior to joining Avalere, Ellen worked at the National Association of Public Hospitals and the Greater New York Hospital Association. Earlier in her career, she was a Policy Analyst in the Centers for Medicare & Medicaid Services. Ellen also spent three years as a consultant with CSC Healthcare/APM Management Consultants.

Ellen has a BA from Northwestern University and a MPH from the University of Michigan.



Today's Speakers: Sally Rodriguez

Sally Rodriguez, MPH Senior Manager, Avalere Health

Sally Rodriguez, Senior Manager, provides analytic and strategic support to our clients in the post-acute and long-term care sectors by using data analysis and policy expertise to help them navigate the healthcare market. Sally uses a variety of Medicare and Medicaid data sources to conduct original analyses that shed light on key issues in post-acute and long-term care. Prior to joining Avalere, Sally worked as an Analyst for the Government Accountability Office (GAO).

Prior to GAO, she fielded and analyzed HEDIS CAHPS surveys for the Center for the Study of Services, and worked for a Washington, DC-based policy consultant.

Sally has a BS in Health Promotion Disease Prevention Studies from the University of Southern California and a MPH with a concentration in Policy from George Washington University.







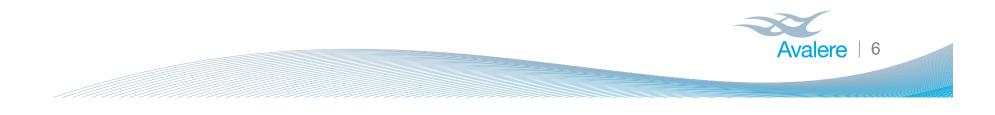
The AHHQI Home Health Chartbook

August 2013 avalerehealth.net

Table of Contents

August 2013 Chartbook

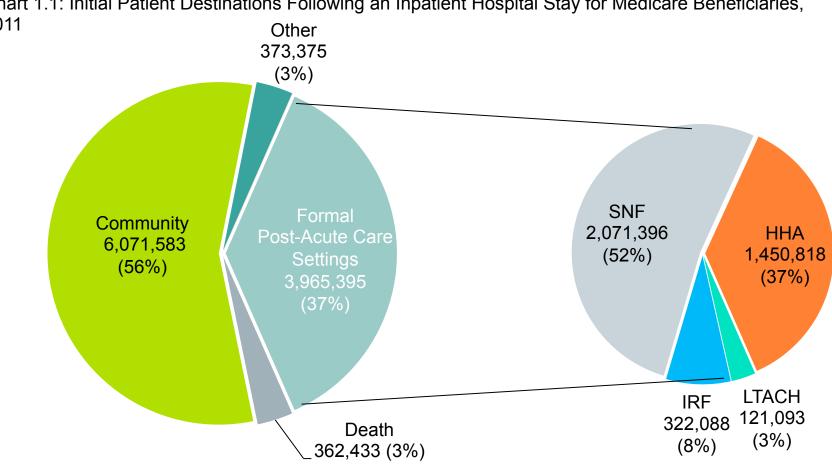
- 1. National Overview
- 2. Demographics of Home Health Users
- 3. Clinical Profile of Home Health Users
- 4. Home Health Agency Workforce
- 5. Organizational Trends in Home Health
- 6. Economic Contribution of Home Health Agencies
- 7. Outcomes
- 8. National Trends
- 9. Appendix A: Readmission Rate Methodology
- 10. Appendix B: Clinically Appropriate and Cost-Effective Placement (CACEP) Study







Section 1: National Overview



Avalere 8

Chart 1.1: Initial Patient Destinations Following an Inpatient Hospital Stay for Medicare Beneficiaries, 2011

Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011.

Hospital: Short-Term Acute Care Hospital (STACH).

Community: Discharges to the community without skilled home health care. This includes individuals living at home, assisted living facilities, and retirement communities.

Formal Post-Acute Care Settings: Settings designated as post-acute care by Medicare. Includes skilled nursing facilities, home health agencies, inpatient rehabilitation facilities, and long-term acute care hospitals.

Other: Hospice, a different Inpatient Hospital, or other Inpatient Hospitals such as Inpatient Psychiatric Facilities.

Chart 1.2: Percentage of Medicare Beneficiaries aged 65+ with Chronic Conditions by Number of Chronic Conditions, 2011

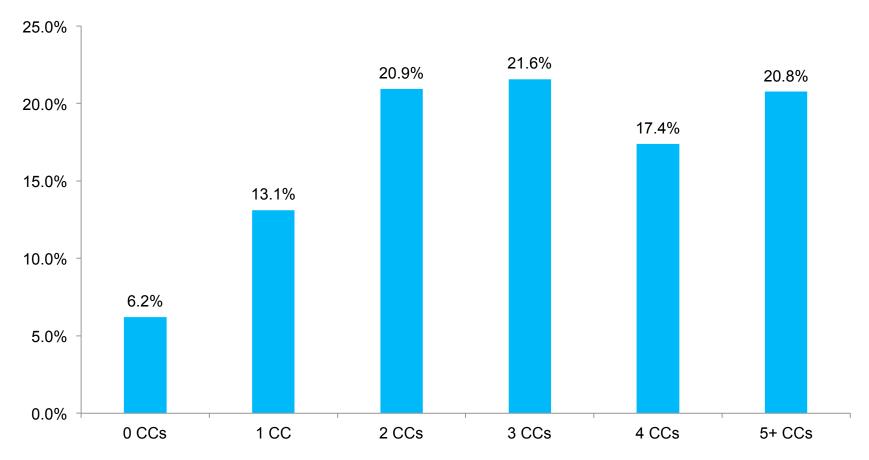
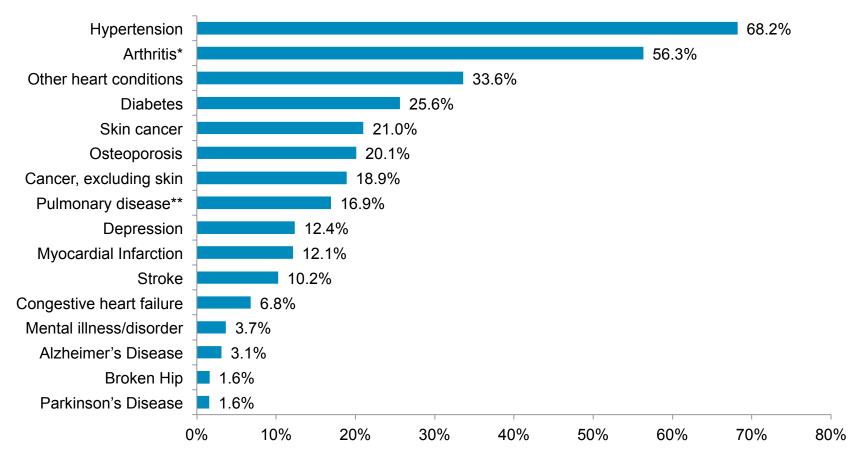


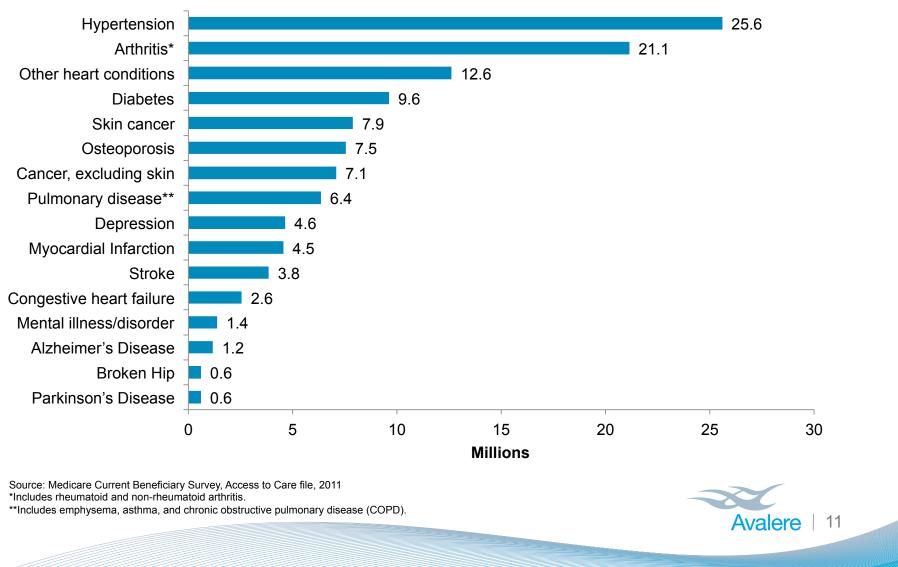


Chart 1.3: Percentage of Medicare Beneficiaries aged 65+ with Selected Chronic Conditions, 2011



Source: Medicare Current Beneficiary Survey, Access to Care file, 2011
*Includes rheumatoid and non-rheumatoid arthritis.
**Includes emphysema, asthma, and chronic obstructive pulmonary disease (COPD).
Avalere 10

Chart 1.4: Number of Medicare Beneficiaries aged 65+ with Chronic Conditions by Type of Condition, in Millions, 2011

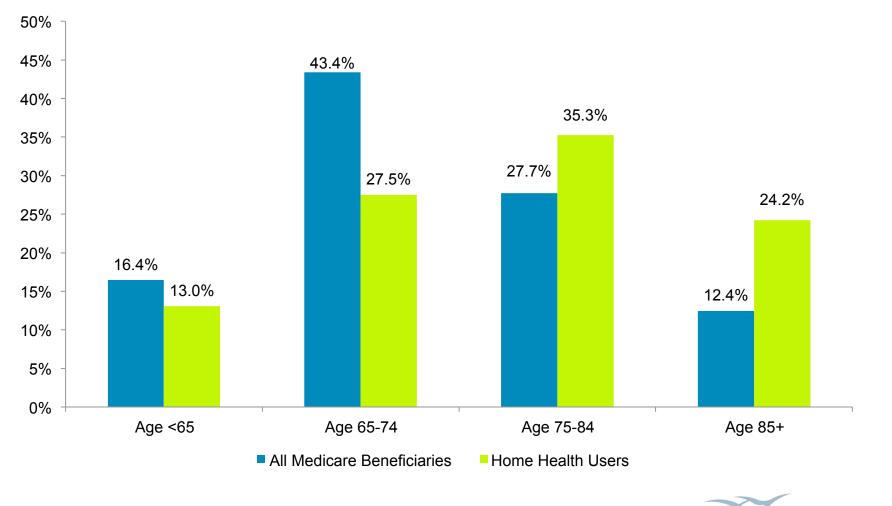






Section 2: Demographics of Home Health Users

Chart 2.1: Age Distribution of Home Health Users and All Medicare Beneficiaries, 2011



Source: Avalere analysis of the Medicare Current Beneficiary Survey, Access to Care file 2011

Avalere | 13

Chart 2.2: Gender Distribution of Home Health Users and All Medicare Beneficiaries, 2011

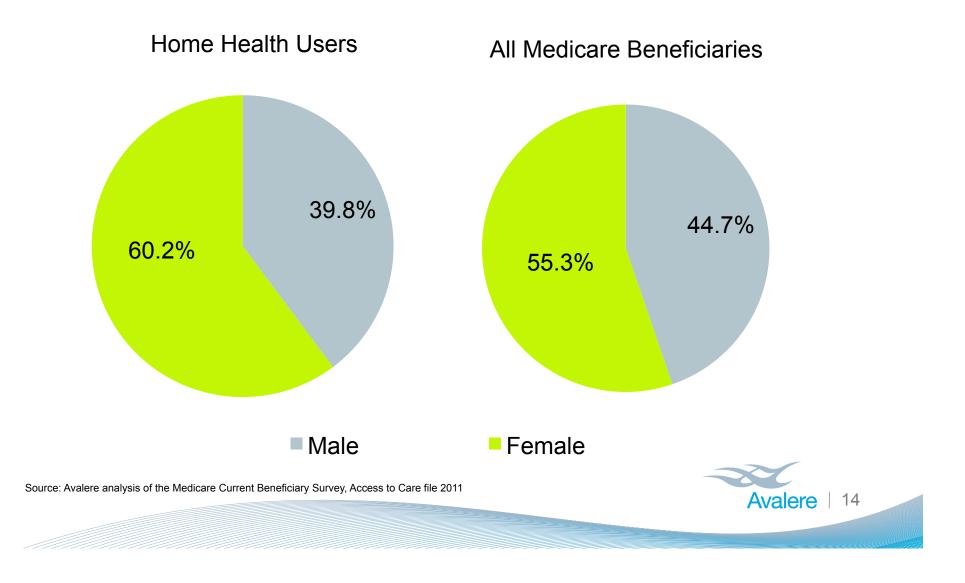


Chart 2.3: Marital Status of Home Health Users and All Medicare Beneficiaries, 2011

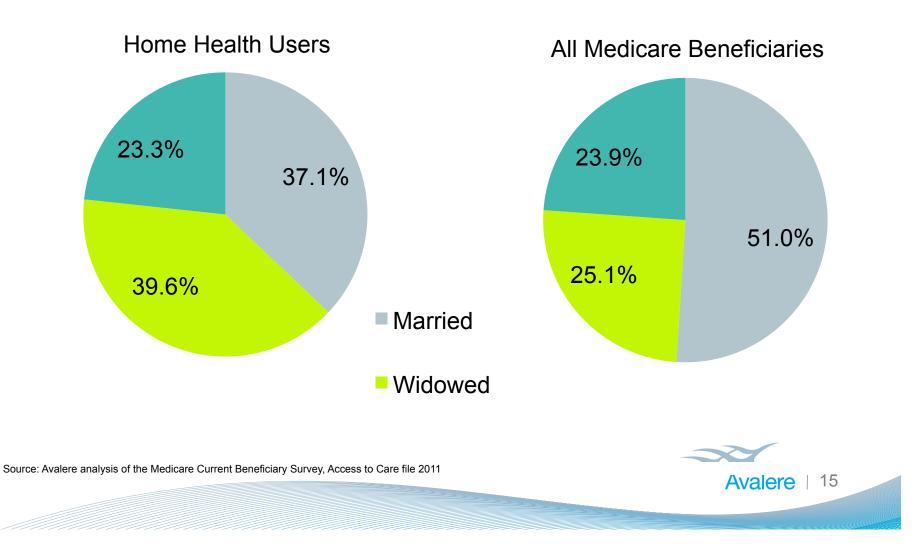


Chart 2.4: Race of Home Health Users, Skilled Nursing Facility Users, and All Medicare Beneficiaries, 2011

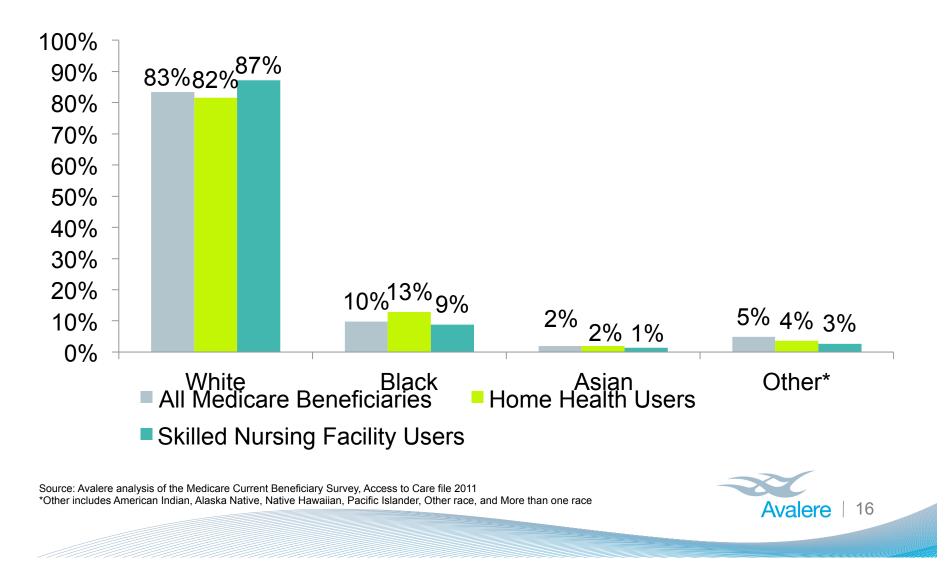


Chart 2.5: Income Distribution of Home Health Users, Skilled Nursing Facility Users, and All Medicare Beneficiaries, 2011

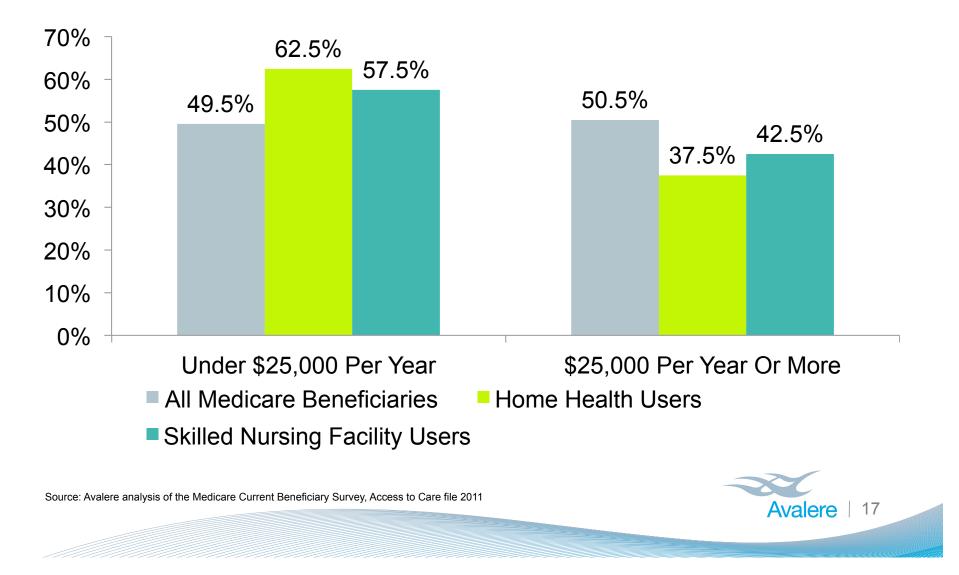


Table 2.6: Selected Characteristics of Medicare Home Health Users and All Medicare Beneficiaries, 2011

| | All Medicare Home Health Users | All Medicare Beneficiaries |
|--|-----------------------------------|-------------------------------|
| Over age 85 | 24.2% | 12.5% |
| Live alone | 35.6% | 29.4% |
| Have 3 or more chronic conditions | 83.2% | 60.5% |
| Have 2 or more ADL limitations* | 28.7% | 10.6% |
| Report fair or poor health | 45.8% | 26.6% |
| Are in somewhat or much worse health than last year | 41.3% | 23.0% |
| Have incomes under 200% of the Federal Poverty Level (FPL)** | 64.5% | 48.9% |
| Have incomes under 100% of the Federal Poverty Level (FPL)** | 34.8% | 22.0% |

Source: Avalere analysis of the Medicare Current Beneficiary Survey, Access to Care file 2011.

*ADL = Activities of daily living, such as eating, dressing, and bathing. Limitations with at least 2 ADLs is is considered a measure

of moderate to severe disability and is often the eligibility threshold for a nursing home level of care.

**In 2011, FPL for a household of 1 was \$10,890, a household of 2 was \$14,710, a household of 3 was \$18,530, and household of 4 was \$22,350.



Table 2.7: Average Annual Living Expenses for Households with Incomes under 200 Percent of the Federal Poverty Level (FPL)** with at Least One Individual 65 Years or Older, 2011

| Living Expense | One-Person Elderly Household | Two-Person Elderly Household | All Elderly Household Sizes |
|---------------------------------------|---------------------------------|---------------------------------|--------------------------------|
| Housing | \$5,584 | \$7,400 | \$6,749 |
| Food | \$2,296 | \$3,794 | \$3,296 |
| Transportation | \$1,592 | \$3,306 | \$2,678 |
| Health Care (out-of- pocket costs) | \$1,746 | \$3,207 | \$2,417 |
| Total | \$11,218 | \$17,707 | \$15,140 |

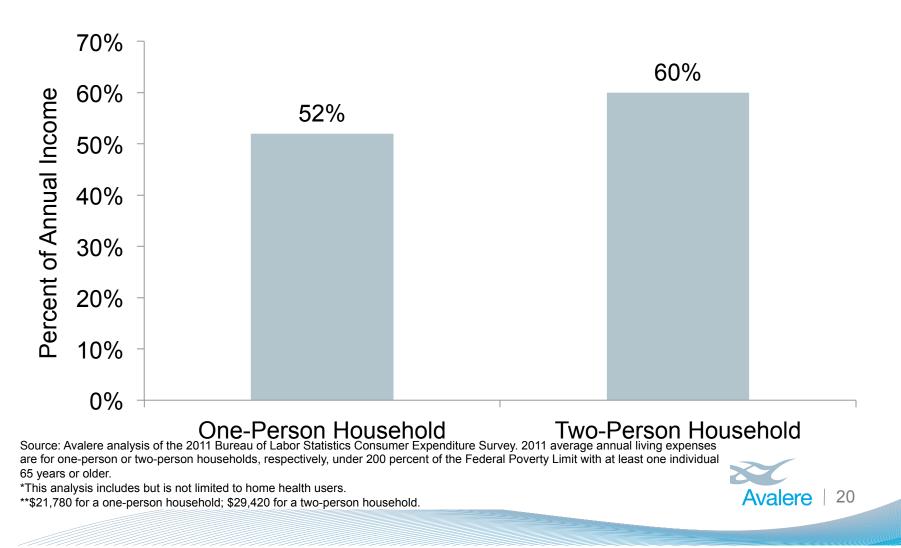
Source: Avalere analysis of the 2011 Bureau of Labor Statistics Consumer Expenditure Survey. The analysis includes households with one or more individuals age 65 or older and annual incomes below 200% of the Federal Poverty Limit.

*This analysis includes but is not limited to home health users.

**200% of the Federal Poverty Level is equal to \$21,780 for a one-person household and \$29,420 for a two-person household.



Chart 2.8: Average Annual Living Expenses**, as a Percentage of Income, for One- and Two-Person Households at 200%** of the Federal Poverty Limit with at Least One Individual 65 Years or Older, 2011



Demographics of Home Health Users by Race and Ethnicity

Table 2.9: Selected Characteristics of All Medicare Home Health Users and Medicare Home Health Users by Race and Ethnicity, 2011

| | Black Medicare HH Users | Hispanic Medicare HH Users | All Medicare Beneficiaries |
|--|----------------------------|----------------------------------|-------------------------------|
| Over age 85 | 18.7% | 19.9% | 12.5% |
| Live alone | 34.5% | 31.8% | 29.4% |
| Have 3 or more chronic conditions | 81.6% | 76.1% | 60.5% |
| Have 2 or more ADL limitations* | 36.3% | 30.9% | 10.6% |
| Report fair or poor health | 55.1% | 55.2% | 26.6% |
| Are in somewhat or much worse health than last year | 33.0% | 48.3% | 23.0% |
| Have incomes under 200% of the Federal Poverty Level (FPL)** | 85.1% | 82.2% | 48.9% |
| Have incomes under 100% of the Federal Poverty Level (FPL)** | 66.6% | 53.4% | 22.0% |

Source: Avalere analysis of the Medicare Current Beneficiary Survey, Access to Care file 2011.

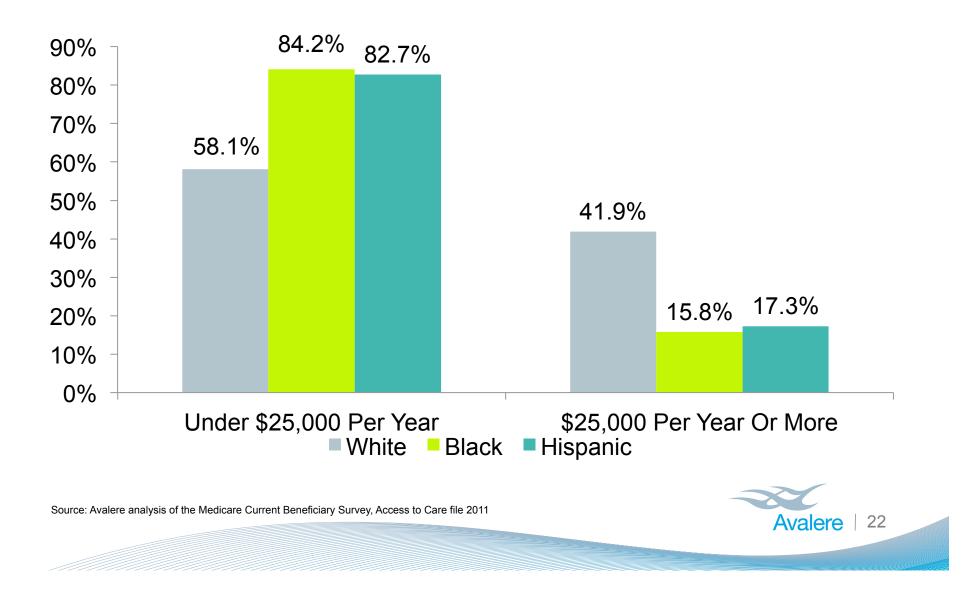
*ADL = Activities of daily living, such as eating, dressing, and bathing. Limitations with at least 2 ADLs is is considered a measure of moderate to severe disability and is often the eligibility threshold for a nursing home level of care.

**In 2011, FPL for a household of 1 was \$10,890, a household of 2 was \$14,710, a household of 3 was \$18,530, and household of 4 was \$22,350.



Demographics of Home Health Users by Race and Ethnicity

Chart 2.10: Income Distribution of Home Health Users by Race and Ethnicity, 2011





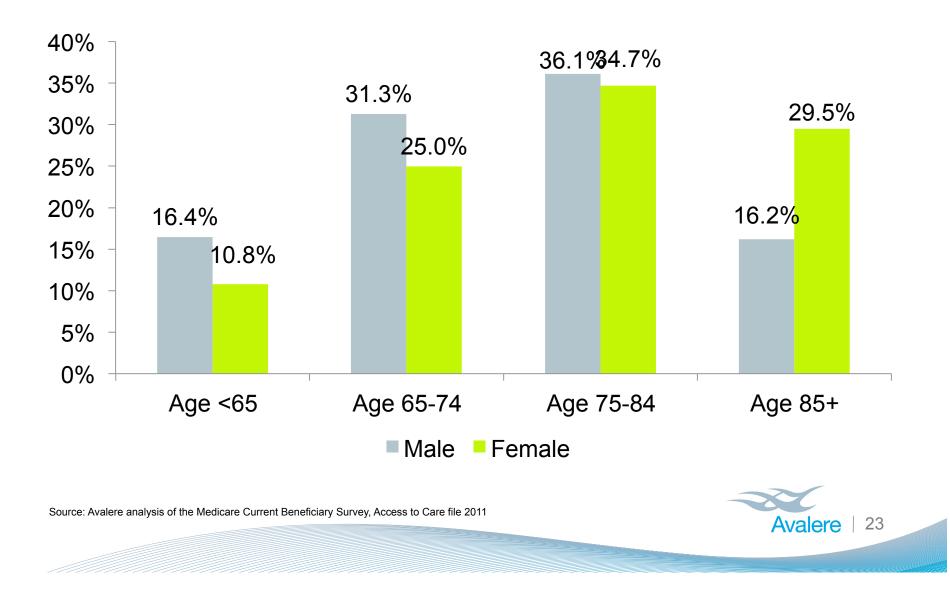


Chart 2.12: Marital Status of Home Health Users by Sex, 2011

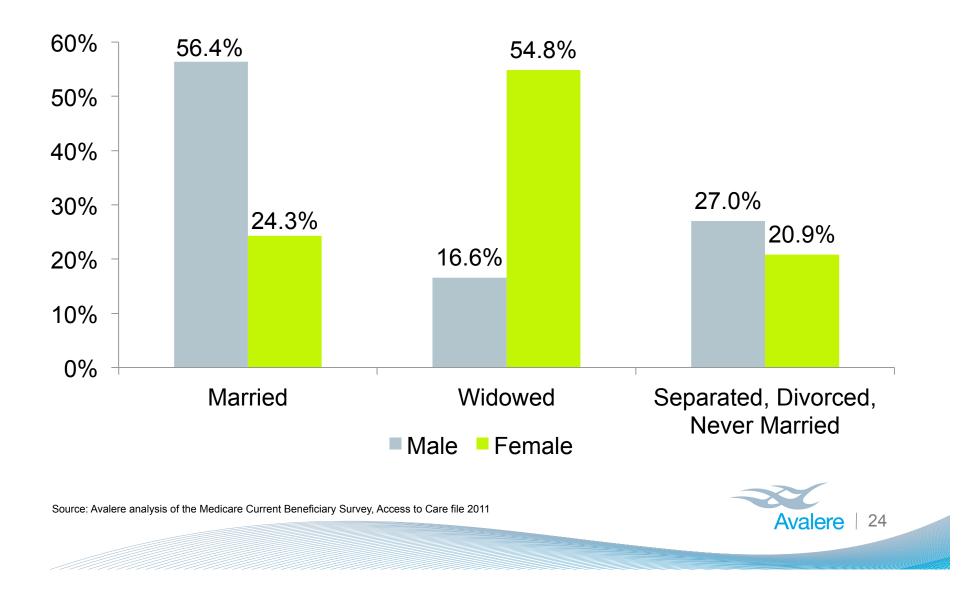


Chart 2.13: Income Distribution of Home Health Users by Sex, 2011

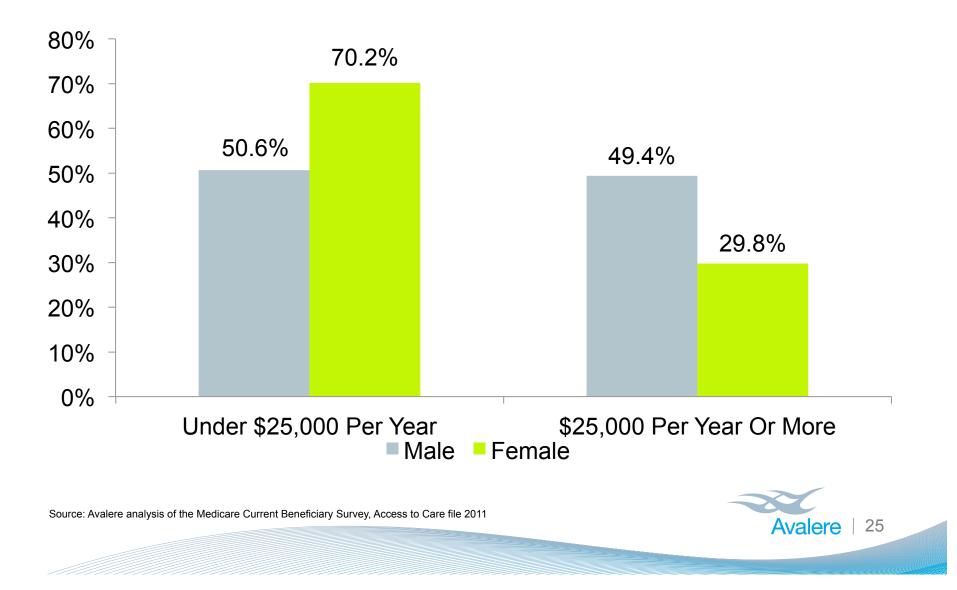


Chart 2.14: Age Distribution of Home Health Users by Dual Eligible Status, 2011

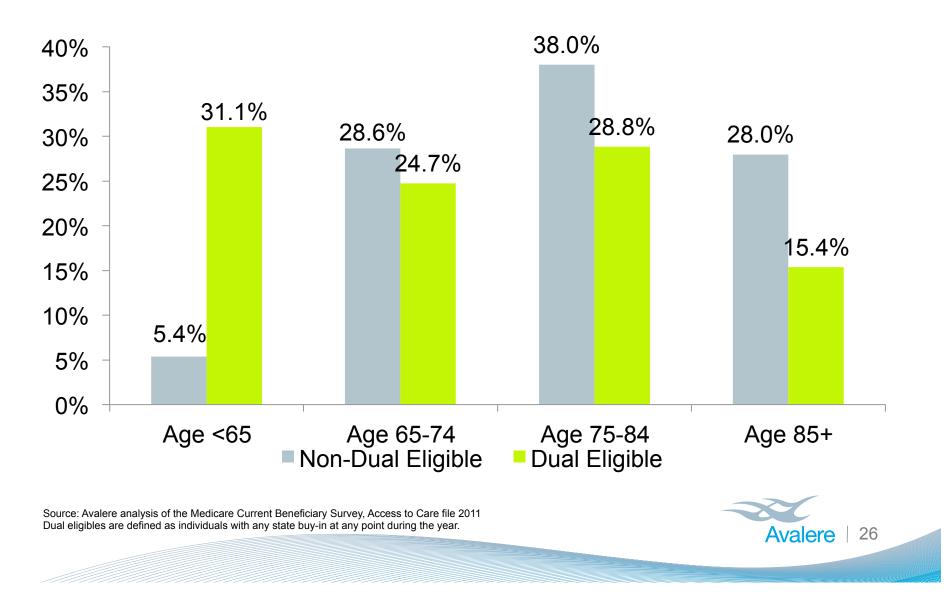


Chart 2.15: Marital Status of Home Health Users by Dual Eligible Status, 2011

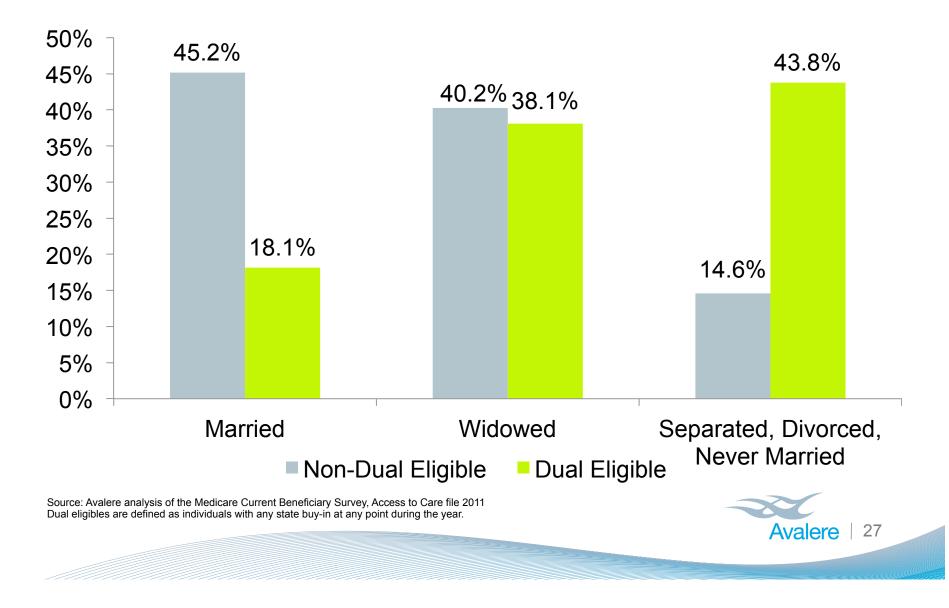


Chart 2.16: Percentage of Home Health Users by Dual Eligible Status and Number of Chronic Conditions (CCs), 2011

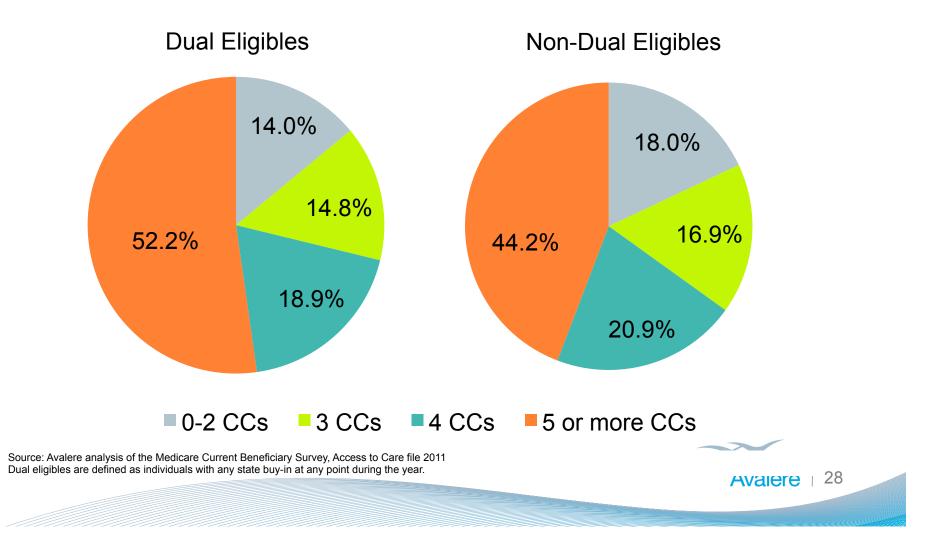
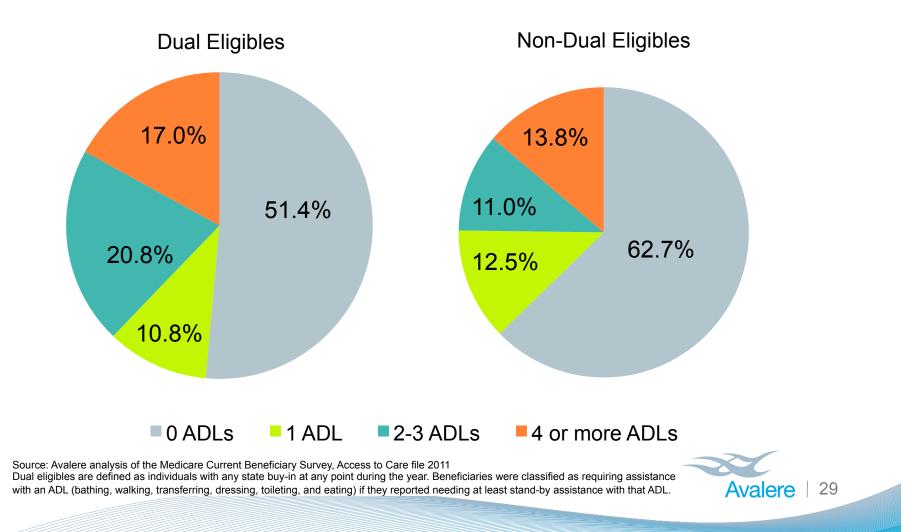


Chart 2.17: Percentage of Home Health Users by Dual Eligible Status and Number of Activities of Daily Living (ADLs) with Which They Require Assistance, 2011



Demographics of Home Health Users by Severe Mental Illness*

Table 2.18: Selected Characteristics of All Medicare Home Health Users and Medicare Home Health users with Severe Mental Illness (SMI), 2011

| | Medicare Home Health Users with SMI | All Medicare Beneficiaries |
|---|---|-------------------------------|
| Over age 85 | 12.9% | 12.5% |
| Live alone | 38.3% | 29.4% |
| Have 3 or more chronic conditions | 90.3% | 60.5% |
| Have 2 or more ADL limitations** | 37.5% | 10.6% |
| Report fair or poor health | 69.7% | 26.6% |
| Are in somewhat or much worse health than last year | 50.0% | 23.0% |
| Have incomes under 200% of the Federal Poverty Level (FPL)*** | 71.5% | 48.9% |
| Have incomes under 100% of FPL*** | 40.6% | 22.0% |

Source: Avalere analysis of the Medicare Current Beneficiary Survey, Access to Care file 2011.

*Severe mental illness (SMI) is defined as having depression or another mental disorder, including bipolar disorder, schizophrenia, and other psychoses.

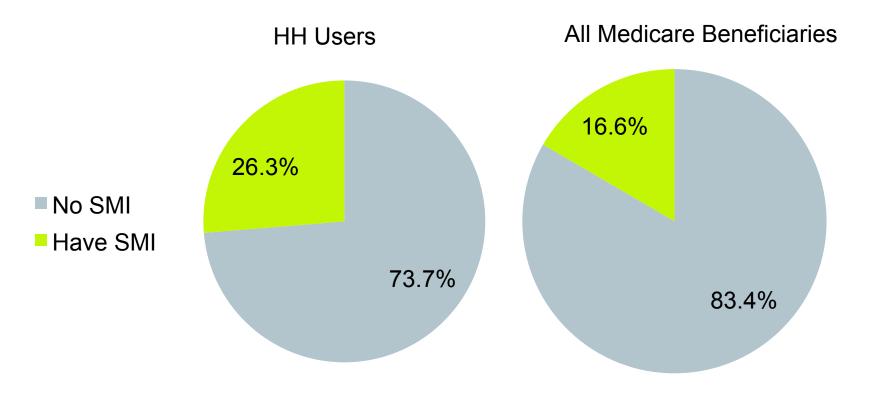
**ADL = Activities of daily living, such as eating, dressing, and bathing. Limitations with at least 2 ADLs is is considered a measure of moderate to severe disability and is often the eligibility threshold for a nursing home level of care.

Avalere | 30

***In 2011, FPL for a household of 1 was \$10,890, a household of 2 was \$14,710, a household of 3 was \$18,530, and household of 4 was \$22,350.

Demographics of Home Health Users by Severe Mental Illness

Chart 2.19: Percentage of Home Health Users who Have Severe Mental Illness (SMI) Compared to Percentage of Medicare Beneficiaries with SMI, 2011

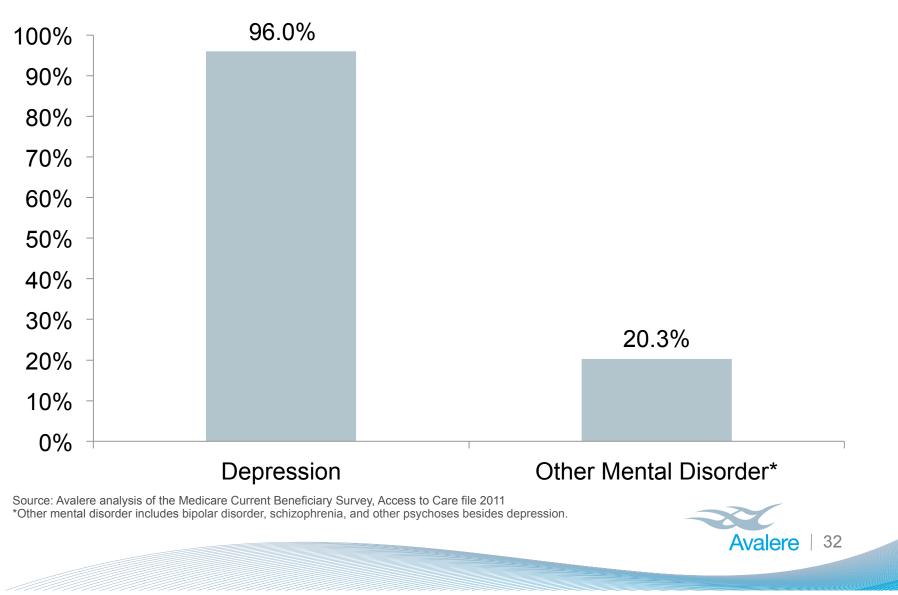


Source: Avalere analysis of the Medicare Current Beneficiary Survey, Access to Care file, 2011 Note: Severe mental illness (SMI) is defined as having depression or other mental disorder, including bipolar disorder, schizophrenia, and other psychoses.



Demographics of Home Health Users by Severe Mental Illness (SMI)

Chart 2.20: Breakdown of Medicare Home Health Users with SMI by Type of SMI, 2011







Section 3: Clinical Profile of Home Health Users

Clinical Profile of Home Health Users

Chart 3.1: Top 20 Most Common Diagnosis Related Groups (DRGs) for Beneficiaries Discharged from Hospital to Part A Home Health Episodes, 2011

| | Number of Home | Percent of Total |
|--|----------------|--------------------|
| | Health Part A | Home Health Part A |
| MS-DRG | Claims, 2011 | Claims, 2011 |
| MAJOR JOINT REPLACEMENT OR REATTACHMENT OF LOWER EXTREMITY W/O MCC | 201,426 | 10.39% |
| HEART FAILURE & SHOCK W CC | 45,194 | 2.33% |
| SEPTICEMIA OR SEVERE SEPSIS W/O MV 96+ HOURS W MCC | 44,839 | 2.31% |
| HEART FAILURE & SHOCK W MCC | 35,214 | 1.82% |
| HIP & FEMUR PROCEDURES EXCEPT MAJOR JOINT W CC | 34,154 | 1.76% |
| SIMPLE PNEUMONIA & PLEURISY W CC | 32,974 | 1.70% |
| KIDNEY & URINARY TRACT INFECTIONS W/O MCC | 32,611 | 1.68% |
| INTRACRANIAL HEMORRHAGE OR CEREBRAL INFARCTION W CC | 30,697 | 1.58% |
| CELLULITIS W/O MCC | 29,084 | 1.50% |
| CHRONIC OBSTRUCTIVE PULMONARY DISEASE W MCC | 27,413 | 1.41% |
| RENAL FAILURE W CC | 26,454 | 1.36% |
| CHRONIC OBSTRUCTIVE PULMONARY DISEASE W CC | 24,357 | 1.26% |
| SIMPLE PNEUMONIA & PLEURISY W MCC | 23,342 | 1.20% |
| ESOPHAGITIS, GASTROENT & MISC DIGEST DISORDERS W/O MCC | 23,227 | 1.20% |
| NUTRITIONAL & MISC METABOLIC DISORDERS W/O MCC | 22,057 | 1.14% |
| SYNCOPE & COLLAPSE | 20,524 | 1.06% |
| SEPTICEMIA OR SEVERE SEPSIS W/O MV 96+ HOURS W/O MCC | 19,646 | 1.01% |
| SPINAL FUSION EXCEPT CERVICAL W/O MCC | 18,872 | 0.97% |
| MAJOR SMALL & LARGE BOWEL PROCEDURES W CC | 18,620 | 0.96% |
| G.I. HEMORRHAGE W CC | 17,435 | 0.90% |
| Total for Top 20 MS-DRGs | 728,140 | 37.55% |
| | | |

Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011 Data for beneficiaries with a Part A home health episode and a prior short-term acute care hospital stay in 2011. Note: CC is complication or comorbidity. MCC is major complication or comorbidity.



Clinical Profile of Home Health Users

Chart 3.2: Top 20 Primary International Classification of Diseases, Version 9 (ICD-9) Diagnoses for Home Health Claims, 2011

| ICD-9 Diagnosis | Number of Home Health Claims, 2011 | Percent of Total Home Health Claims, 2011 |
|---|---------------------------------------|--|
| Diabetes mellitus | 682,607 | 9.71% |
| Care involving use of rehabilitation procedures | 484,378 | 6.89% |
| Essential hypertension | 482,970 | 6.87% |
| Other orthopedic aftercare | 459,013 | 6.53% |
| Other and unspecified aftercare | 420,357 | 5.98% |
| Heart failure | 390,321 | 5.55% |
| Chronic ulcer of skin | 269,933 | 3.84% |
| Chronic bronchitis | 207,625 | 2.95% |
| Osteoarthrosis and allied disorders | 199,747 | 2.84% |
| Late effects of cerebrovascular disease | 192,683 | 2.74% |
| Cardiac dysrhythmias | 133,756 | 1.90% |
| Disorders of muscle, ligament, and fascia | 131,052 | 1.86% |
| Symptoms involving nervous and musculoskeletal systems | 118,693 | 1.69% |
| Other deficiency anemias | 97,783 | 1.39% |
| Other complications of procedures, not elsewhere classified | 96,014 | 1.37% |
| Other forms of chronic ischemic heart disease | 91,236 | 1.30% |
| Fitting and adjustment of other device | 83,005 | 1.18% |
| Other cellulitis and abscess | 82,102 | 1.17% |
| Other disorders of urethra and urinary tract | 80,159 | 1.14% |
| Pneumonia, organism unspecified | 71,243 | 1.01% |
| Total for Top 20 Primary ICD-9 Diagnoses | 4,774,677 | 67.92% |

Avalere 35

Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011

Chart 3.3: Percent of Medicare Home Health (HH) Users with 3 or More Chronic Conditions Compared to All Medicare Beneficiaries, by State, 2011

| | Percent of HH Users | Percent of Medicare Beneficiaries with | | Per Percent of HH Users Ben | cent of Medicare |
|---------------|---------------------|---|----------------|--------------------------------|------------------|
| State | with 3+ CCs | 3+ CCs | State | with 3+ CCs | CCs |
| Alabama | 87.94% | 27.22% | Missouri | 89.43% | 29.37% |
| Alaska | 84.18% | 26.28% | Montana | 87.70% | 31.10% |
| Arizona | 85.95% | 15.18% | Nebraska | 87.83% | 29.43% |
| Arkansas | 87.15% | 25.58% | Nevada | 81.87% | 15.73% |
| California | 86.41% | 17.06% | New Hampshire | 90.07% | 39.93% |
| Colorado | 84.60% | 19.57% | New Jersey | 89.01% | 23.16% |
| Connecticut | 87.12% | 25.92% | New Mexico | 86.70% | 23.38% |
| Delaware | 90.11% | 33.41% | New York | 88.32% | 20.46% |
| D.C | 86.83% | 26.62% | North Carolina | 86.89% | 26.81% |
| Florida | 85.38% | 22.18% | North Dakota | 91.83% | 41.34% |
| Georgia | 86.99% | 24.37% | Ohio | 90.44% | 25.81% |
| Hawaii | 84.87% | 11.92% | Oklahoma | 89.51% | 28.70% |
| Idaho | 85.18% | 24.60% | Oregon | 85.25% | 17.15% |
| Illinois | 91.43% | 34.93% | Pennsylvania | 89.21% | 22.69% |
| Indiana | 90.15% | 29.75% | Rhode Island | 87.18% | 21.46% |
| lowa | 90.19% | 32.76% | South Carolina | 87.18% | 28.06% |
| Kansas | 88.30% | 30.50% | South Dakota | 87.25% | 30.10% |
| Kentucky | 88.62% | 30.48% | Tennessee | 87.88% | 22.69% |
| Louisiana | 89.52% | 27.92% | Texas | 88.54% | 26.03% |
| Maine | 90.91% | 37.83% | Utah | 81.18% | 17.91% |
| Maryland | 89.25% | 25.52% | Vermont | 87.99% | 40.92% |
| Massachusetts | 88.39% | 30.94% | Virginia | 86.99% | 25.91% |
| Michigan | 90.39% | 33.19% | Washington | 85.32% | 21.71% |
| Minnesota | 87.22% | 25.11% | West Virginia | 90.87% | 32.18% |
| Mississippi | 88.24% | 30.73% | Wisconsin | 89.32% | 24.26% |
| Missouri | 89.43% | 29.37% | Wyoming | 83.01% | 26.22% |

Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011

Note: Having a chronic condition is defined as having a Medicare claim with a chronic condition listed in 2011. Medicare beneficiaries without any claims in 2011 are categorized as having no chronic conditions in 2011.

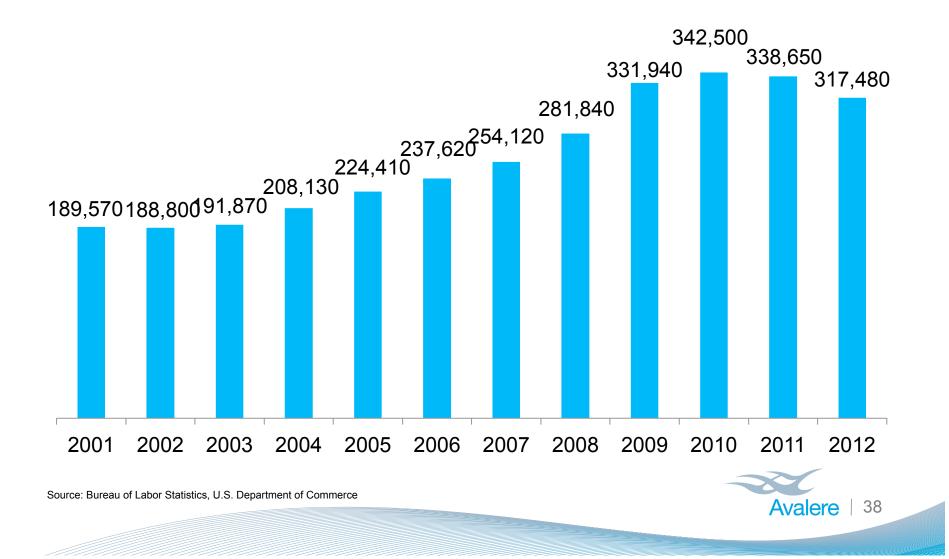




Section 4: Home Health Care Services Industry Workforce

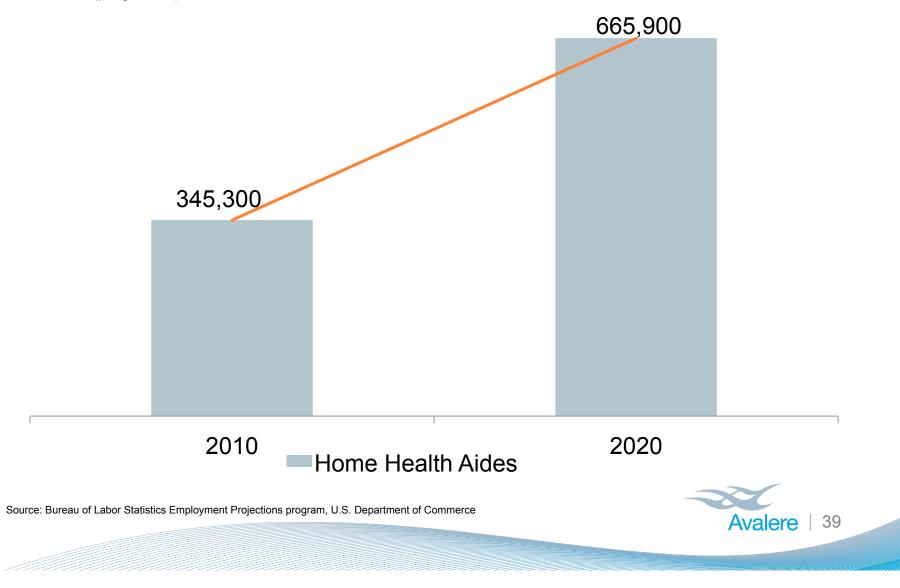
Home Health Care Services Industry Workforce

Chart 4.1: Total Number of Home Health Aides Employed in the Home Health Care Services Industry, 2001-2012



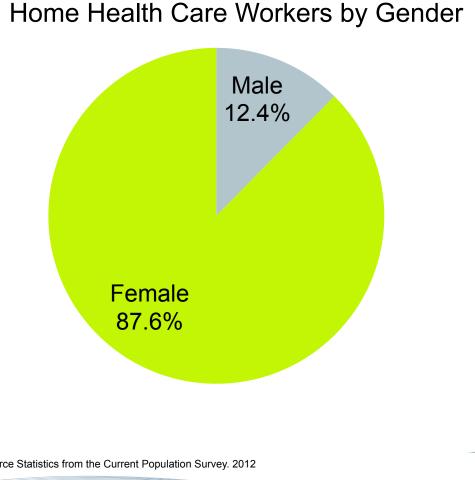
Home Health Care Services Industry Workforce

Chart 4.2: Number of Home Health Aides Employed in the Home Health Care Services Industry, 2010 and 2020 (projected)



Home Health Care Services Industry Workforce

Chart 4.3: Breakdown of Persons Employed in Home Health Care Services by Gender, 2012



Source: Bureau of Labor Statistics, Labor Force Statistics from the Current Population Survey. 2012







Section 5: Organizational Trends in Home Health

Chart 5.1: Number of Medicare-Certified Free-Standing Home Health Agencies (HHAs), 1994-2011

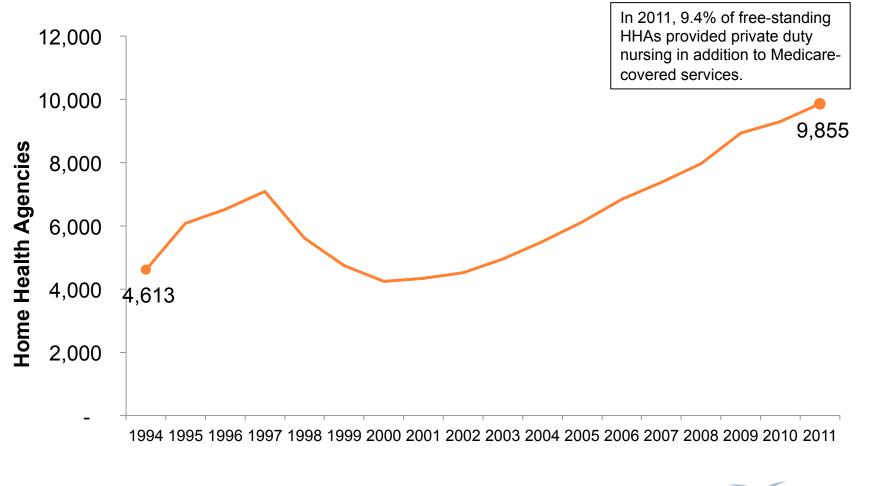




Chart 5.2: Percentage of Home Health Care Services Firms by Number of Employees, 2010

| Number of Employees | Number of Firms | Percentage of Firms |
|---------------------|-----------------|---------------------|
| 0-4 | 7,161 | 36.8% |
| 5-9 | 1,929 | 9.9% |
| 10-19 | 2,522 | 13.0% |
| 20-99 | 5,355 | 27.5% |
| 100-499 | 1,726 | 8.9% |
| 500+ | 764 | 3.9% |
| Total | 19,457 | 100.0% |

Source: Census Bureau. 2010 County Business Patterns. Home Health Care Services firms are identified by NAICS code 621610.



Chart 5.3: Percentage of Home Health Care Services Establishments by Receipts/Revenue, 2007

| Receipts/Revenue | Number of Establishments | Percentage of Establishments |
|---|-----------------------------|---------------------------------|
| less than \$10,000 | 309 | 1.57% |
| \$10,000 to \$24,999 | 514 | 2.61% |
| \$25,000 to \$49,999 | 643 | 3.26% |
| \$50,000 to \$99,999 | 919 | 4.66% |
| \$100,000 to \$249,999 | 2,003 | 10.17% |
| \$250,000 to \$499,999 | 2,164 | 10.98% |
| \$500,000 to \$999,999 | 3,145 | 15.96% |
| \$1,000,000 to \$2,499,999 | 5,179 | 26.29% |
| \$2,500,000 to \$4,999,999 | 2,724 | 13.83% |
| \$5,000,000 to \$9,999,999 | 1,342 | 6.81% |
| \$10,000,000 or more | 760 | 3.86% |
| Establishments operated for the entire year | 19,702 | 100.00% |

Source: Census Bureau. 2007 Economic Census. http://factfinder2.census.gov/faces/tableservices/jsf/pages/productview.xhtml?pid=ECN_2007_US_62SSSZ1&prodType=table

Home Health Care Services firms are identified by NAICS code 621610.



Chart 5.4: Percentage of Agencies Operating in Total Health Professional Shortage Area (HPSA) Counties by Agency Size, 2011

| HHA Size (Medicare Revenue in 2012) | Number of Agencies in Area Where Whole County is HPSA | Total Number of Agencies | Percent of Agencies Where Whole County is HPSA |
|--|---|-----------------------------|--|
| <\$500,000 | 1,219 | 2,823 | 43% |
| \$500,000 - \$1,000,000 | 956 | 2,226 | 43% |
| \$1,000,001 - \$1,500,000 | 569 | 1,329 | 43% |
| \$1,500,001 - \$2,000,000 | 311 | 854 | 36% |
| \$2,000,001 - \$3,000,000 | 377 | 940 | 40% |
| \$3,000,001 - \$4,000,000 | 192 | 487 | 39% |
| Over \$4,000,000 | 267 | 1,005 | 27% |
| Total/Average* | 3,891 | 9,664 | 40% |

Source: Dobson | DaVanzo analysis of home health agency cost reports (freestanding and hospital-based). HPSA designation provided from the 2012-13 Area Health Resource File. Includes only agencies with completed cost reports for 2011, prior to trimming. *40% of all agencies are in a county that is entirely HPSA.



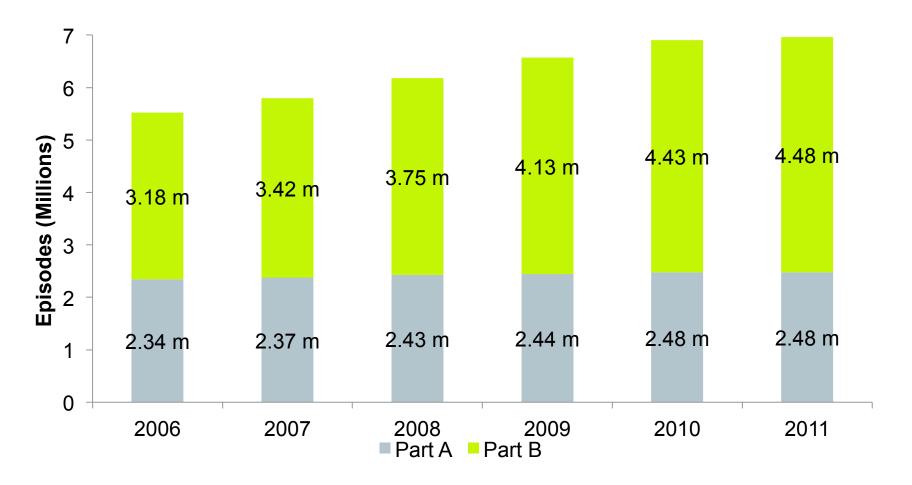
Chart 5.5: Percentage of Agencies by Income and Majority-Minority Status, 2011

| HHA Size (Medicare Revenue in 2012) | Number of Agencies | Percent of Agencies in "Majority-Minority" Counties | Average County Median Income (\$) |
|--|--------------------|---|--------------------------------------|
| <\$500,000 | 2,779 | 44% | 51,514 |
| \$500,000 - \$1,000,000 | 2,209 | 47% | 50,744 |
| \$1,000,001 - \$1,500,000 | 1,325 | 47% | 50,594 |
| \$1,500,001 - \$2,000,000 | 851 | 42% | 51,004 |
| \$2,000,001 - \$3,000,000 | 938 | 36% | 51,256 |
| \$3,000,001 - \$4,000,000 | 487 | 36% | 51,364 |
| Over \$4,000,000 | 1,005 | 25% | 53,264 |
| Total/Average* | 9,594 | 42% | 51,315 |

Source: Avalere Health analysis of U.S. Census Bureau data. Includes agencies with completed 2011 cost reports, untrimmed. Majorityminority defined as areas where at least half the population reports their race and ethnicity as something other than non-Hispanic white. *The average county median income for all agencies is \$51,315.



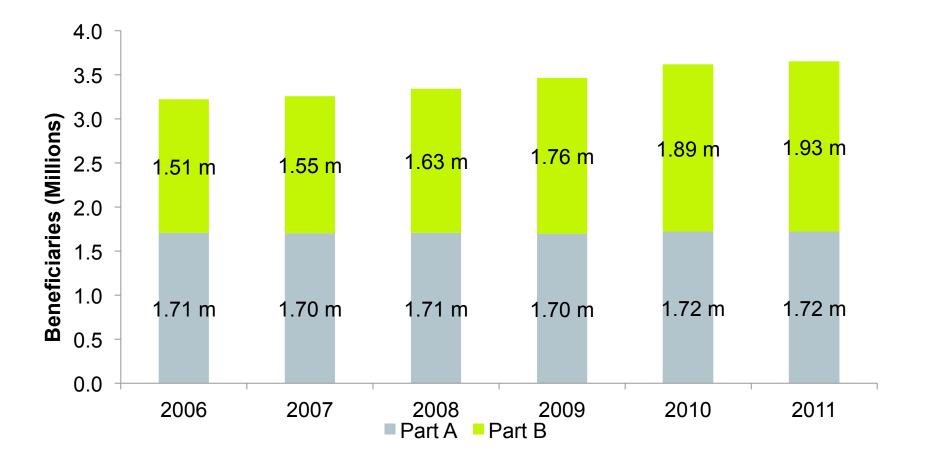
Chart 5.6: Number of Medicare Part A and Part B Home Health Episodes, in Millions, 2006-2011



Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2006 - 2011



Chart 5.7: Number of Medicare Part A and Part B Beneficiaries with a Home Health Episode, in Millions, 2006-2011



48 48

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Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2006 - 2011 Note: Beneficiaries are double-counted if they had both a Part A and a Part B home health episode during the year.

Chart 5.8: Number of Medicare Beneficiaries with a Home Health Episode, by State, 2011

| | Number of |
|-------------|---------------|
| State | Beneficiaries |
| Alabama | 70,526 |
| Alaska | 2,536 |
| Arizona | 36,337 |
| Arkansas | 35,621 |
| California | 271,404 |
| Colorado | 33,605 |
| Connecticut | 51,995 |
| Delaware | 11,499 |
| D.C. | 6,135 |
| Florida | 344,535 |
| Georgia | 87,067 |
| Hawaii | 3,005 |
| Idaho | 11,519 |
| Illinois | 195,860 |
| Indiana | 62,021 |
| Iowa | 24,395 |
| Kansas | 23,607 |
| Kentucky | 60,360 |
| Louisiana | 77,795 |

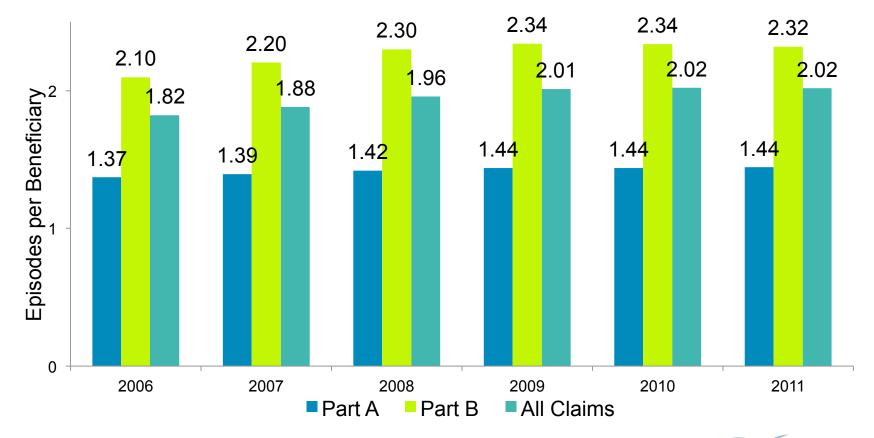
| State | Number of Beneficiaries |
|----------------|----------------------------|
| Maine | 19,618 |
| Maryland | 58,699 |
| Massachusetts | 110,491 |
| Michigan | 155,746 |
| Minnesota | 32,076 |
| Mississippi | 56,570 |
| Missouri | 67,102 |
| Montana | 6,656 |
| Nebraska | 14,755 |
| Nevada | 24,041 |
| New Hampshire | 19,596 |
| New Jersey | 98,140 |
| New Mexico | 16,603 |
| New York | 188,666 |
| North Carolina | 106,084 |
| North Dakota | 4,308 |
| Ohio | 118,409 |
| Oklahoma | 66,943 |
| Oregon | 21,737 |

| State | Number of Beneficiaries |
|----------------|-------------------------|
| Pennsylvania | 143,374 |
| Rhode Island | 12,814 |
| South Carolina | 51,514 |
| South Dakota | 4,594 |
| Tennessee | 83,230 |
| Texas | 363,035 |
| Utah | 18,771 |
| Vermont | 9,602 |
| Virginia | 87,676 |
| Washington | 41,305 |
| West Virginia | 21,722 |
| Wisconsin | 34,491 |
| Wyoming | 3,521 |
| Total U.S. | 3,486,004 |

Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011



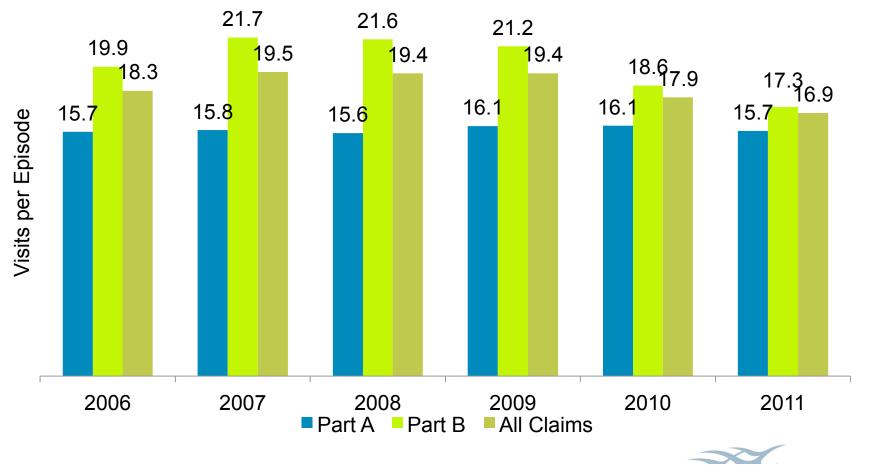
Chart 5.9: Number of Home Health Episodes per Medicare Home Health User by Part A, Part B, and All Claims, 2006-2011



Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2006 – 2011 Note: These data reflect the number of home health episodes for Medicare beneficiaries with at least one Part A or Part B home health episode.



Chart 5.10: Number of Home Health Visits per Episode by Part A, Part B, and All Claims, 2006-2011



Source: Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2006 – 2011

Avalere | 51





Section 6: Economic Contribution of Home Health Agencies

Economic Contribution of Home Health Agencies

| Chart 6.1: Ir | mpact of Home | Health on Jo | bbs, by State, Total Jobs | 2011 | | | Total Jobs |
|---------------|---------------|----------------|------------------------------|----------------|--------------|----------------|---------------|
| | Number of HH | Multiplier for | Created by HH | | Number of HH | Multiplier for | Created by HH |
| State | Jobs | Employment | Industry | State | Jobs | Employment | Industry |
| Alabama | 11,909 | 1.5758 | 18,766 | Montana | 2,369 | 1.3255 | 3,140 |
| Alaska | 1,895 | 1.2714 | 2,409 | Nebraska | 2,779 | 1.3295 | 3,695 |
| Arizona | 20,574 | 1.4602 | 30,042 | Nevada | 5,023 | 1.4888 | 7,478 |
| Arkansas | 4,207 | 1.3294 | 5,593 | New Hampshire | 3,998 | 1.4294 | 5,715 |
| California | 65,678 | 1.5408 | 101,197 | New Jersey | 36,674 | 1.4508 | 53,207 |
| Colorado | 14,351 | 1.4562 | 20,898 | New Mexico | 11,827 | 1.3438 | 15,893 |
| Connecticut | 13,467 | 1.456 | 19,608 | New York | 121,824 | 1.3322 | 162,294 |
| Delaware | 3,022 | 1.4387 | 4,348 | North Carolina | 40,368 | 1.3976 | 56,418 |
| D.C. | 4,842 | 1.1203 | 5,424 | North Dakota | 536 | 1.2414 | 665 |
| Florida | 65,557 | 1.5751 | 103,259 | Ohio | 57,086 | 1.4507 | 82,815 |
| Georgia | 20,849 | 1.6012 | 33,383 | Oklahoma | 19,391 | 1.4179 | 27,494 |
| Hawaii | 2,686 | 1.352 | 3,631 | Oregon | 3,874 | 1.5062 | 5,835 |
| Idaho | 6,120 | 1.3063 | 7,995 | Pennsylvania | 38,072 | 1.585 | 60,344 |
| Illinois | 37,550 | 1.5291 | 57,418 | Rhode Island | 4,793 | 1.4056 | 6,737 |
| Indiana | 17,444 | 1.4961 | 26,098 | South Carolina | 9,807 | 1.4864 | 14,577 |
| Iowa | 6,618 | 1.3107 | 8,674 | South Dakota | 970 | 1.2678 | 1,230 |
| Kansas | 9,101 | 1.3046 | 11,873 | Tennessee | 17,341 | 1.6487 | 28,590 |
| Kentucky | 8,619 | 1.623 | 13,989 | Texas | 236,588 | 1.4329 | 339,007 |
| Louisiana | 23,068 | 1.5042 | 34,699 | Utah | 6,344 | 1.699 | 10,778 |
| Maine | 3,720 | 1.4697 | 5,467 | Vermont | 2,220 | 1.3777 | 3,058 |
| Maryland | 13,102 | 1.4979 | 19,625 | Virginia | 23,680 | 1.3806 | 32,693 |
| Massachusetts | 30,557 | 1.4697 | 44,910 | Washington | 9,361 | 1.4956 | 14,000 |
| Michigan | 35,818 | 1.4907 | 53,394 | West Virginia | 7,202 | 1.3576 | 9,777 |
| Minnesota | 18,936 | 1.3687 | 26,079 | Wisconsin | 12,300 | 1.4386 | 17,695 |
| Mississippi | 7,496 | 1.5404 | 11,547 | Wyoming | 545 | 1.248 | 680 |
| Missouri | 18,245 | 1.4655 | 26,068 | Total U.S. | 1,140,402 | NA | 1,660,211 |

Note: This economic impact analysis conducted by Avalere Health used U.S. Bureau of Economic Analysis multipliers in conjunction with employment and wage data from the 5.3. Bureau of Labor Statistics and revenue data from CMS Medicare cost reports to determine the indirect effects of home health industry expenditures, including the number of jobs in other sectors supported by the home health industry.

Economic Contribution of Home Health Agencies

Chart 6.2: Impact of Home Health on Labor Income, by State, 2011

| State | Home Health Total Wages | Multiplier for Earnings | Total Impact of HH Payroll on Labor Income | State | Home Health Total Wages | Multiplier for Earnings | Total Impact of HH Payroll on Labor Income |
|---------------|----------------------------|----------------------------|--|----------------|----------------------------|----------------------------|--|
| Alabama | \$423,947,688 | 1.4976 | \$634,904,058 | Montana | \$52,064,721 | 1.3767 | \$71,677,501 |
| Alaska | \$46,182,973 | 1.3612 | \$62,864,263 | Nebraska | \$85,710,882 | 1.3416 | \$114,989,719 |
| Arizona | \$546,660,293 | 1.5487 | \$846,612,796 | Nevada | \$198,818,704 | 1.4475 | \$287,790,074 |
| Arkansas | \$140,063,393 | 1.4152 | \$198,217,714 | New Hampshire | \$130,688,553 | 1.5193 | \$198,555,119 |
| California | \$2,149,566,113 | 1.6564 | \$3,560,541,310 | New Jersey | \$982,686,885 | 1.6183 | \$1,590,282,186 |
| Colorado | \$405,329,688 | 1.6464 | \$667,334,798 | New Mexico | \$235,008,997 | 1.4287 | \$335,757,354 |
| Connecticut | \$520,291,209 | 1.514 | \$787,720,890 | New York | \$3,437,075,821 | 1.472 | \$5,059,375,609 |
| Delaware | \$114,529,149 | 1.4384 | \$164,738,728 | North Carolina | \$910,858,077 | 1.5437 | \$1,406,091,613 |
| D.C. | \$120,378,802 | 1.1791 | \$141,938,645 | North Dakota | \$17,919,990 | 1.2979 | \$23,258,355 |
| Florida | \$2,315,588,680 | 1.5891 | \$3,679,701,971 | Ohio | \$1,350,733,972 | 1.6122 | \$2,177,653,310 |
| Georgia | \$679,983,159 | 1.6395 | \$1,114,832,389 | Oklahoma | \$473,274,308 | 1.5035 | \$711,567,922 |
| Hawaii | \$69,157,990 | 1.4941 | \$103,328,953 | Oregon | \$116,982,272 | 1.5214 | \$177,976,829 |
| Idaho | \$116,184,081 | 1.3768 | \$159,962,243 | Pennsylvania | \$1,366,562,076 | 1.6321 | \$2,230,365,964 |
| Illinois | \$1,160,228,194 | 1.6761 | \$1,944,658,476 | Rhode Island | \$136,337,782 | 1.4989 | \$204,356,701 |
| Indiana | \$463,757,800 | 1.5254 | \$707,416,148 | South Carolina | \$266,686,694 | 1.547 | \$412,564,316 |
| lowa | \$197,795,515 | 1.3409 | \$265,224,006 | South Dakota | \$23,343,155 | 1.2896 | \$30,103,333 |
| Kansas | \$191,751,431 | 1.386 | \$265,767,483 | Tennessee | \$621,965,636 | 1.605 | \$998,254,846 |
| Kentucky | \$339,738,602 | 1.5047 | \$511,204,674 | Texas | \$4,514,253,211 | 1.6628 | \$7,506,300,239 |
| Louisiana | \$686,008,849 | 1.488 | \$1,020,781,167 | Utah | \$192,316,844 | 1.618 | \$311,168,654 |
| Maine | \$108,903,347 | 1.4983 | \$163,169,885 | Vermont | \$65,380,496 | 1.3971 | \$91,343,091 |
| Maryland | \$489,665,944 | 1.5333 | \$750,804,792 | Virginia | \$623,266,932 | 1.5392 | \$959,332,462 |
| Massachusetts | \$1,100,890,965 | 1.5785 | \$1,737,756,388 | Washington | \$303,439,362 | 1.552 | \$470,937,890 |
| Michigan | \$1,072,558,609 | 1.5865 | \$1,701,614,233 | West Virginia | \$171,213,656 | 1.3927 | \$238,449,259 |
| Minnesota | \$456,709,946 | 1.5479 | \$706,941,325 | Wisconsin | \$308,793,379 | 1.5256 | \$471,095,179 |
| Mississippi | \$285,486,384 | 1.4144 | \$403,791,942 | Wyoming | \$15,320,581 | 1.2794 | \$19,601,151 |
| Missouri | \$505,606,777 | 1.5621 | \$789,808,346 | Total U.S. | \$31B | NA | \$49B |

Note: This economic impact analysis conducted by Avalere Health used U.S. Bureau of Economic Analysis multipliers in conjunction with employment and wage data from the U.S. Bureau of Labor Statistics and revenue data from CMS Medicare cost reports to determine the indirect effects of home health industry expenditures, including the number of jobs in other sectors supported by the home health industry.

Economic Contribution of Home Health Agencies

Chart 6.3: Impact of Home Health on Output, by State, 2011

| State | Home Health | Multiplier for Output | Total Impact of HH Spending on Output | State | Home Health Expenditures | Multiplier for Output | Total Impact of HH Spending on Output |
|---------------|-----------------|--------------------------|---|----------------|-----------------------------|--------------------------|---|
| Alabama | \$542,180,891 | 2.0235 | \$1,097,103,033 | Montana | \$88,770,465 | 1.7735 | \$157,434,420 |
| Alaska | \$1,559,028,290 | 1.7605 | \$2,744,669,305 | Nebraska | \$96,288,462 | 1.7135 | \$164,990,280 |
| Arizona | \$425,593,878 | 2.0914 | \$890,087,036 | Nevada | \$1,517,021,833 | 1.9147 | \$2,904,641,704 |
| Arkansas | \$296,677,903 | 1.8683 | \$554,283,326 | New Hampshire | \$169,172,266 | 2.0366 | \$344,536,237 |
| California | \$1,666,186,512 | 2.3434 | \$3,904,541,472 | New Jersey | \$410,425,486 | 2.2832 | \$937,083,470 |
| Colorado | \$1,728,373,802 | 2.3077 | \$3,988,568,223 | New Mexico | \$131,109,712 | 1.8549 | \$243,195,405 |
| Connecticut | \$574,291,168 | 2.071 | \$1,189,357,009 | New York | \$4,016,630,669 | 2.0241 | \$8,130,062,137 |
| Delaware | \$116,211,855 | 1.9025 | \$221,093,054 | North Carolina | \$656,523,476 | 2.1121 | \$1,386,643,234 |
| D.C. | \$137,395,869 | 1.2846 | \$176,498,733 | North Dakota | \$8,716,869 | 1.6213 | \$14,132,660 |
| Florida | \$3,009,849,980 | 2.1718 | \$6,536,792,187 | Ohio | \$2,599,094,900 | 2.2534 | \$5,856,800,448 |
| Georgia | \$356,345,019 | 2.2989 | \$819,201,564 | Oklahoma | \$464,416,135 | 2.015 | \$935,798,512 |
| Hawaii | \$19,930,059 | 1.9948 | \$39,756,482 | Oregon | \$93,968,045 | 2.0595 | \$193,527,189 |
| Idaho | \$59,813,290 | 1.7576 | \$105,127,839 | Pennsylvania | \$1,200,904,494 | 2.2965 | \$2,757,877,170 |
| Illinois | \$1,674,623,310 | 2.3806 | \$3,986,608,252 | Rhode Island | \$111,933,790 | 2.0129 | \$225,311,526 |
| Indiana | \$400,495,308 | 2.0914 | \$837,595,887 | South Carolina | \$144,374,414 | 2.1414 | \$309,163,370 |
| lowa | \$616,212,716 | 1.7258 | \$1,063,459,905 | South Dakota | \$22,538,331 | 1.6239 | \$36,599,996 |
| Kansas | \$152,245,542 | 1.8239 | \$277,680,644 | Tennessee | \$577,243,066 | 2.2537 | \$1,300,932,698 |
| Kentucky | \$149,175,381 | 2.0441 | \$304,929,396 | Texas | \$4,034,673,154 | 2.368 | \$9,554,106,029 |
| Louisiana | \$2,294,028,524 | 1.9632 | \$4,503,636,798 | Utah | \$242,401,359 | 2.27 | \$550,251,085 |
| Maine | \$179,096,423 | 2.0059 | \$359,249,515 | Vermont | \$90,182,608 | 1.8162 | \$163,789,653 |
| Maryland | \$507,924,540 | 2.061 | \$1,046,832,477 | Virginia | \$530,886,108 | 2.1116 | \$1,121,019,106 |
| Massachusetts | \$2,320,183,750 | 2.1685 | \$5,031,318,462 | Washington | \$210,372,334 | 2.1384 | \$449,860,199 |
| Michigan | \$1,324,575,803 | 2.1816 | \$2,889,694,572 | West Virginia | \$57,918,932 | 1.8084 | \$104,740,597 |
| Minnesota | \$389,476,962 | 2.1281 | \$828,845,923 | Wisconsin | \$326,532,989 | 2.0666 | \$674,813,075 |
| Mississippi | \$598,144,073 | 1.8568 | \$1,110,633,915 | Wyoming | \$14,158,371 | 1.5947 | \$22,578,354 |
| Missouri | \$480,768,249 | 2.1577 | \$1,037,353,651 | Total U.S. | \$39.5B | NA | \$84B |

Note: This economic impact analysis conducted by Avalere Health used U.S. Bureau of Economic Analysis multipliers in conjunction with employment and wage data from the U.S. Bureau of Labor Statistics and revenue data from CMS Medicare cost reports to determine the indirect effects of home health industry expenditures, including the number of jobs in other sectors supported by the home health industry.





Section 7: Outcomes

Outcomes: Rehospitalization Among Post-Acute Care Users

Chart 7.1: 30-Day Rehospitalization Rates for Top 20 Most Common DRGs Discharged from Hospital to Selected Post Acute Care (PAC) Settings, by Setting, 2011

| zed Rehospitalized | % of HH Users Rehospitalized Within 30 Days | MS-DRG |
|---------------------|---|---|
| 8% | 4% | MAJOR JOINT REPLACEMENT OR REATTACHMENT OF LOWER EXTREMITY W/O MCC |
| 26% | 24% | SEPTICEMIA OR SEVERE SEPSIS W/O MV 96+ HOURS W MCC |
| 17% | 21% | KIDNEY & URINARY TRACT INFECTIONS W/O MCC |
| 26% | 26% | HEART FAILURE & SHOCK W CC |
| 29% | 28% | HEART FAILURE & SHOCK W MCC |
| 13% | 9% | HIP & FEMUR PROCEDURES EXCEPT MAJOR JOINT W CC |
| 19% | 19% | SIMPLE PNEUMONIA & PLEURISY W CC |
| 18% | 15% | INTRACRANIAL HEMORRHAGE OR CEREBRAL INFARCTION W CC |
| 22% | 25% | RENAL FAILURE W CC |
| 18% | 23% | NUTRITIONAL & MISC METABOLIC DISORDERS W/O MCC |
| 17% | 15% | CELLULITIS W/O MCC |
| 24% | 22% | SIMPLE PNEUMONIA & PLEURISY W MCC |
| 26% | 25% | CHRONIC OBSTRUCTIVE PULMONARY DISEASE W MCC |
| 20% | 20% | SEPTICEMIA OR SEVERE SEPSIS W/O MV 96+ HOURS W/O MCC |
| 19% | 22% | ESOPHAGITIS, GASTROENT & MISC DIGEST DISORDERS W/O MCC |
| 24% | 25% | CHRONIC OBSTRUCTIVE PULMONARY DISEASE W CC |
| 28% | 28% | RENAL FAILURE W MCC |
| 15% | 16% | SYNCOPE & COLLAPSE |
| 21% | 24% | KIDNEY & URINARY TRACT INFECTIONS W MCC |
| 20% | 20% | G.I. HEMORRHAGE W CC |
| 20% Avalere 57 | 19% ty | Average Rate Across All MS-DRGs Source: Avalere Health, LLC, analysis of Medicare Standard Analytic Files, 2011 Note: CC is complication or comorbidity. MCC is major complication or comorbidity. HH: Home Health; SNF: Skilled Nursing Fa |
| | у | Note: CC is complication or comorbidity. MCC is major complication or comorbidity. HH: Home Health; SNF: Skilled Nursing Fa |

Outcomes: Quality of Home Health Care

Chart 7.2: National Averages for How Often Home Health Team Met Quality Measures Related to Patient Care, 2013

| Measure | Percent |
|---|--------------|
| Checked patients for pain | 99 |
| Treated heart failure symptoms | 98 |
| Checked patients for the risk of developing pressure sores (bed sores) | 98 |
| Checked patients for depression | 97 |
| Treated patients' pain | 98 |
| Checked patients' risk of falling | 94 |
| Included treatments to prevent pressure sores (bed sores) in the plan of care | 96 |
| Took doctor-ordered action to prevent pressure sores (bed sores) | 95 |
| For diabetic patients, got doctor's orders, gave and educated about foot care | 93 |
| Began care in timely manner | 92 |
| Taught patients (or their family caregivers) about their drugs | 92 |
| Determined whether patients received a flu shot for the current flu season | 69 |
| Determined whether patients received a pneumococcal vaccine (pneumonia shot) | 68 |
| Source: Medicare Home Health Compare. April 18, 2013. | Avalere 58 |

Chart 7.3: National Averages for Patient Outcomes while in Home Health Care, 2013

| Measure | Percent |
|---|---------|
| Wounds improved or healed after operation | 89 |
| Had less pain when moving around | 67 |
| Got better at bathing | 66 |
| Breathing improved | 64 |
| Got better at walking or moving around | 59 |
| Got better at getting in and out of bed | 55 |
| Got better at taking drugs correctly by mouth | 49 |
| Had to be admitted to hospital | 17 |

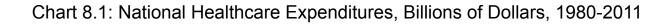
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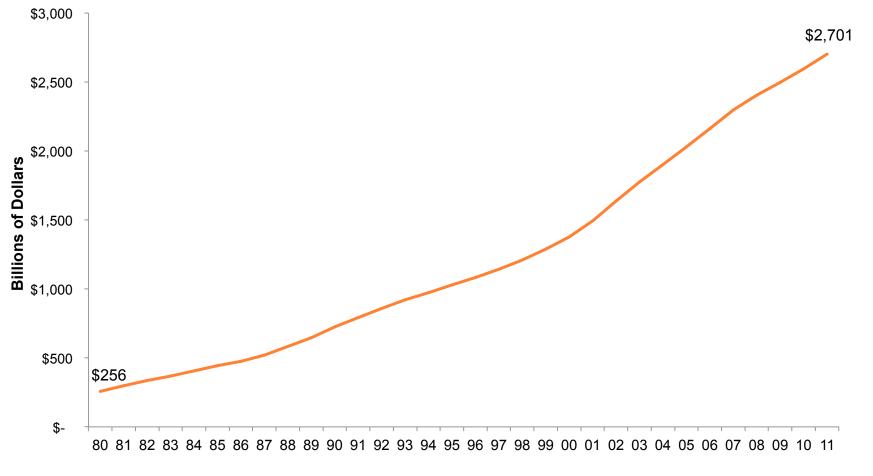
Source: Medicare Home Health Compare. April 18, 2013.





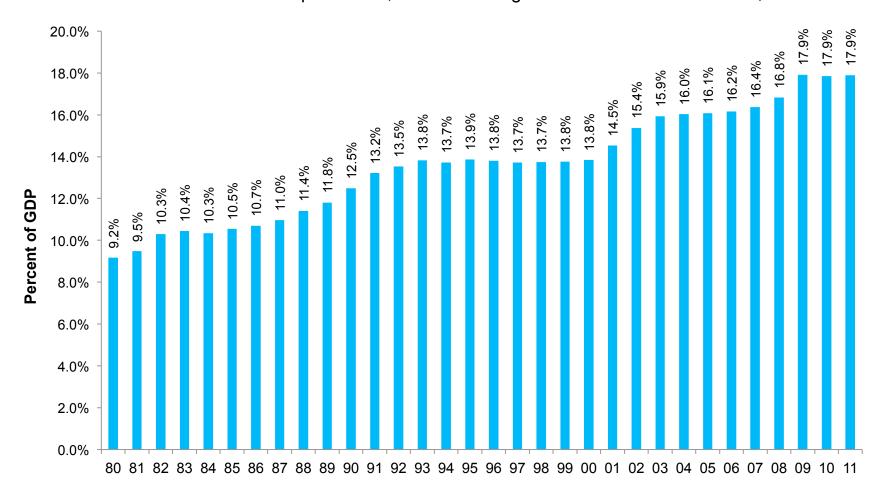
Section 8: National Trends





Source: Centers for Medicare and Medicaid Services, National Healthcare Expenditures Accounts, 2013





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Chart 8.2: National Healthcare Expenditures, as a Percentage of Gross Domestic Product, 1980-2011

Source: Centers for Medicare and Medicaid Services, National Healthcare Expenditures Accounts, 2013

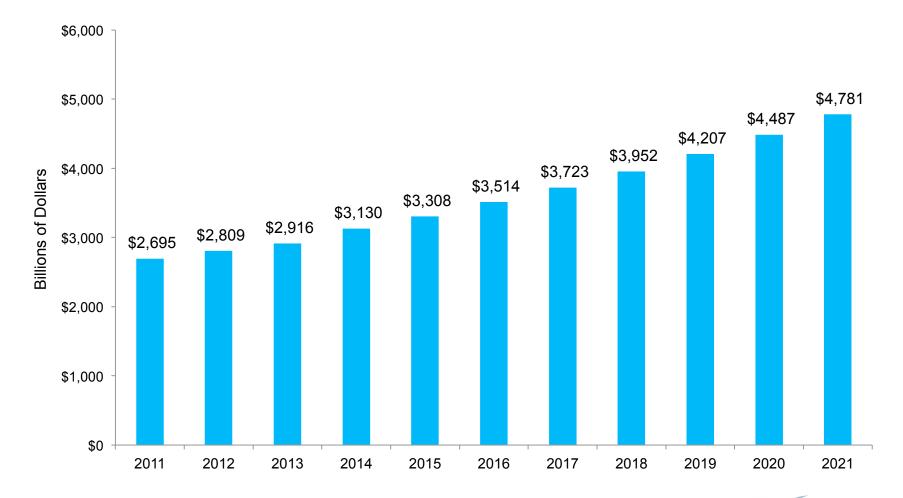


Chart 8.3: Projected National Healthcare Expenditures, Billions of Dollars, 2011-2021

Source: Centers for Medicare and Medicaid Services, National Healthcare Expenditures Projections, 2012

Avalere 63

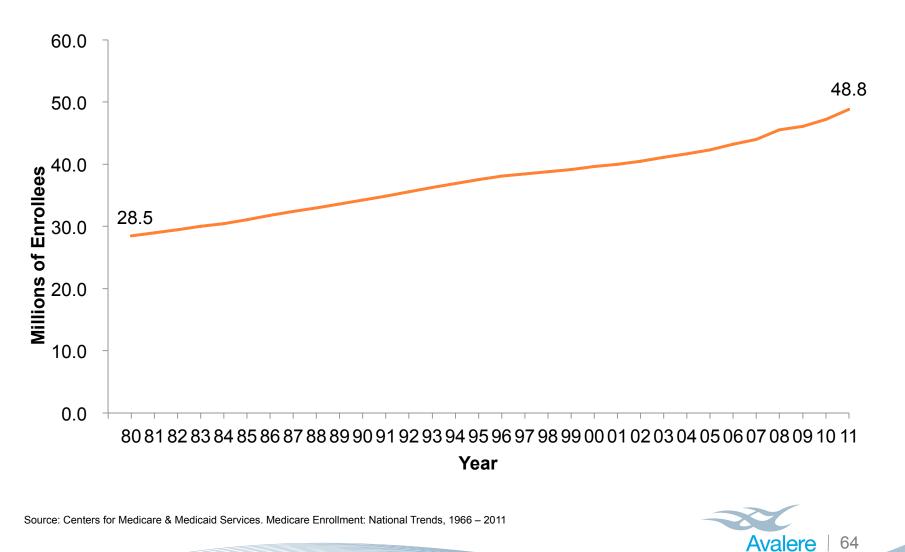
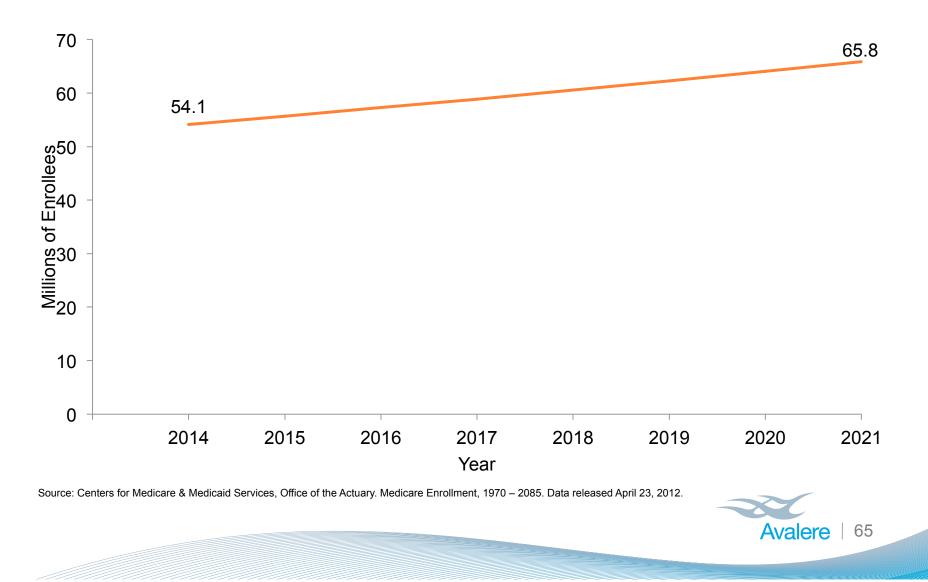


Chart 8.4: Total Medicare Enrollees, in Millions, 1980-2011





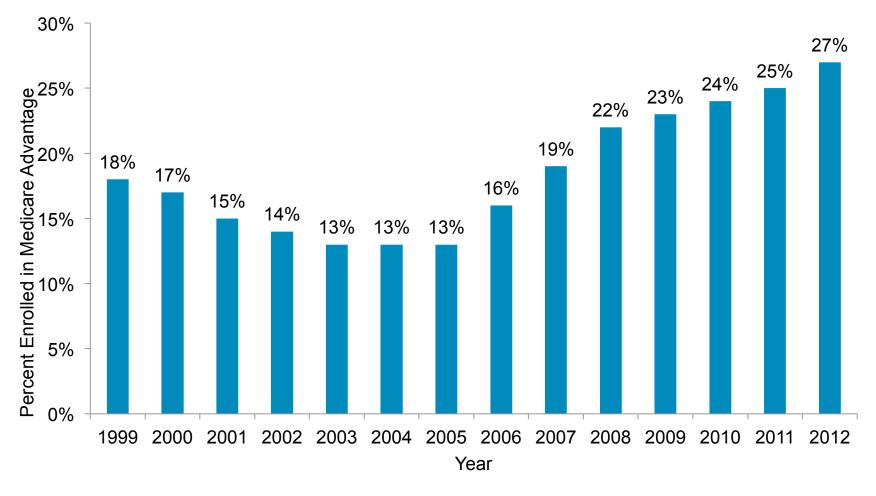
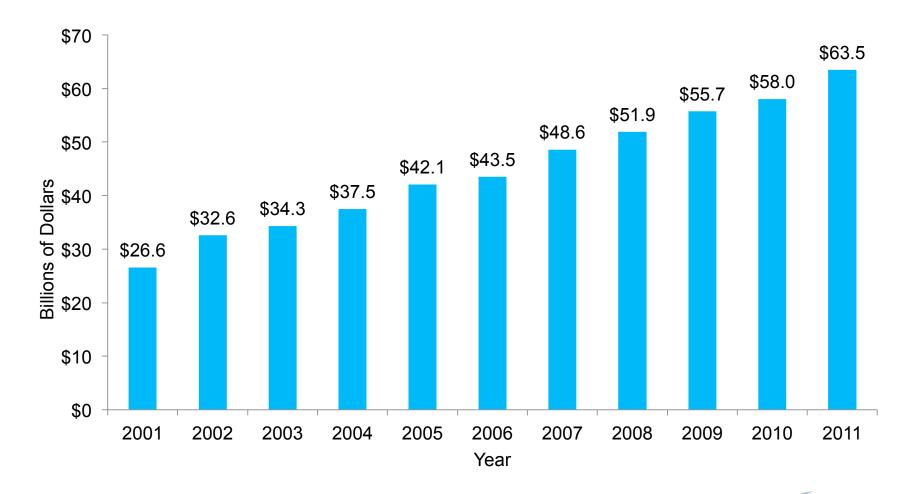


Chart 8.6: Percentage of Medicare Beneficiaries Enrolled in Medicare Advantage, 1999-2012

Source: Kaiser Family Foundation. Medicare Advantage 2012 Data Spotlight: Enrollment Market Update. 2013.







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Source: Medicare Payment Advisory Commission. A Data Book: Health Care Spending and the Medicare Program. June 2012.

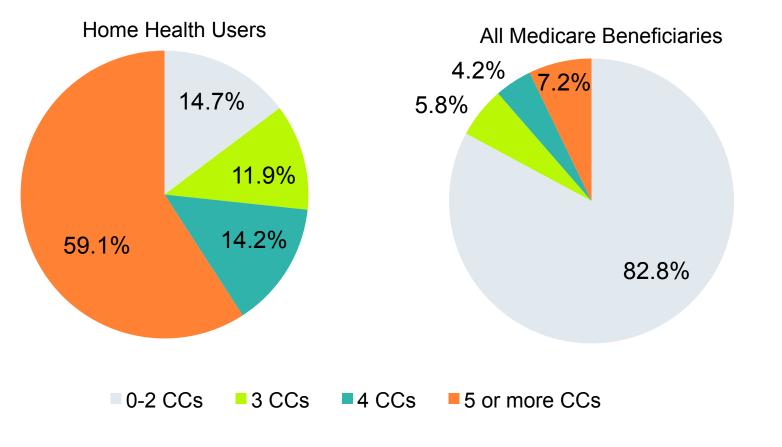




Examples of State-Specific Data

Prevalence of Chronic Conditions: Oregon

Percentage of Home Health Users by Number of Chronic Conditions (CCs) Compared to all Medicare Beneficiaries, Oregon, 2011

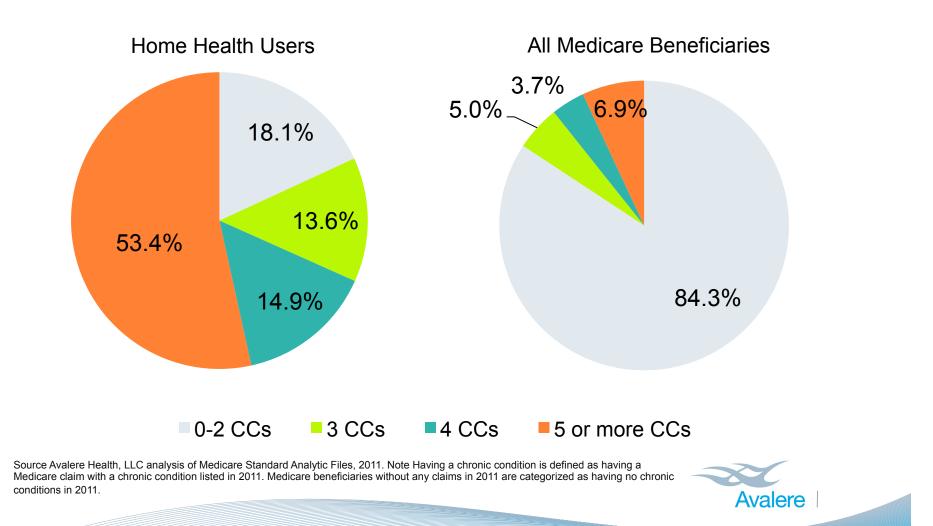


Source Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011. Note Having a chronic condition is defined as having a Medicare claim with a chronic condition listed in 2011. Medicare beneficiaries without any claims in 2011 are categorized as having no chronic conditions in 2011.



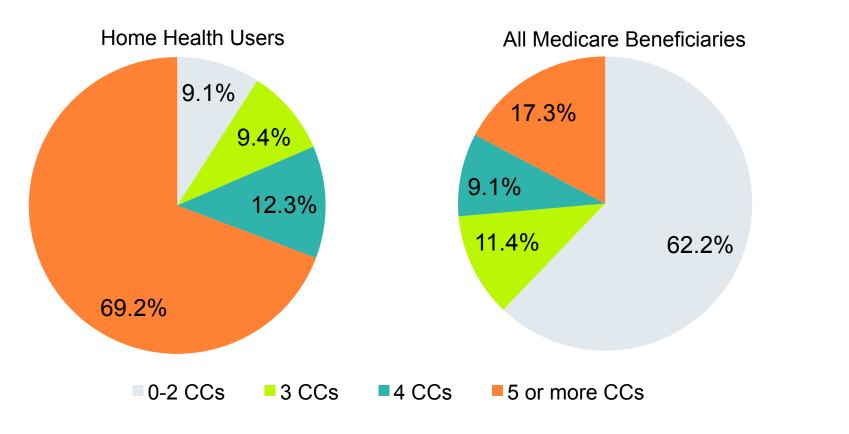
Prevalence of Chronic Conditions: Nevada

Percentage of Home Health Users by Number of Chronic Conditions (CCs) Compared to all Medicare Beneficiaries, Nevada, 2011



Prevalence of Chronic Conditions: Maine

Percentage of Home Health Users by Number of Chronic Conditions (CCs) Compared to all Medicare Beneficiaries, Maine, 2011



Source Avalere Health, LLC analysis of Medicare Standard Analytic Files, 2011. Note Having a chronic condition is defined as having a Medicare claim with a chronic condition listed in 2011. Medicare beneficiaries without any claims in 2011 are categorized as having no chronic conditions in 2011.



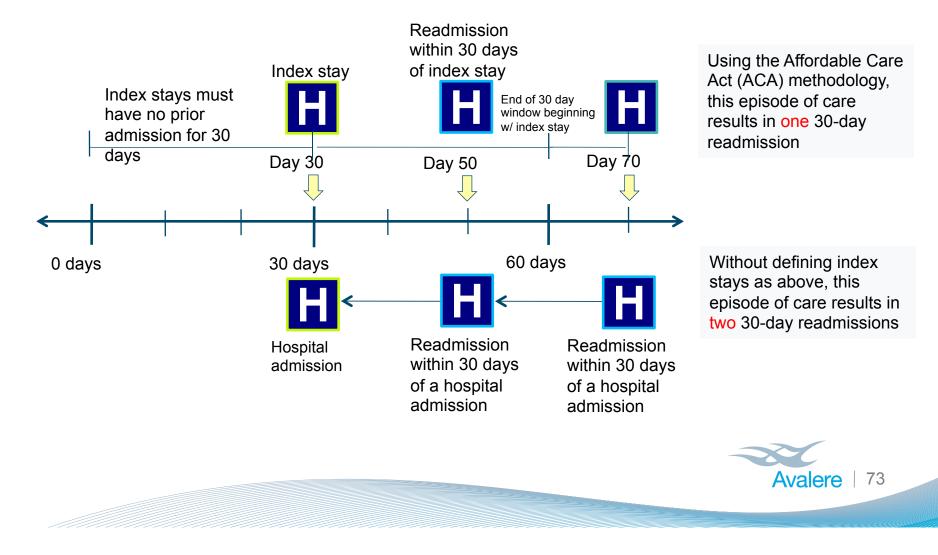




Appendix A: Readmission Rate Methodology

Methodology: Calculating Readmission Rates

The ACA methodology defines a readmission as an admission to a short-term acute care hospital (STACH) within 30 days of an initial, or 'index', admission to a STACH. To be considered an index admission, there must be no other STACH admission in the prior 30 days. These data are based on raw Medicare claims and no risk-based or geographic adjustments have been applied.







Appendix B: Dobson/DaVanzo Clinically Appropriate and Cost-Effective Placement (CACEP) Study

MS-DRGs Ranked by Medicare Episode Payment Show Considerable Overlap by First Setting

Top 9 MS-DRGs Ranked by Medicare Episode Payment for Post-Acute Care Episodes by Select First Setting (2007-2009)

| MS-DRG | Med/ Surg | Overal I Rank | HHA | SNF | IRF | LTCH |
|--|--------------|------------------|-----|-----|-----|------|
| 470: Major joint replacement or reattachment of lower extremity w/o MCC | Surg | 1 | 1 | 1 | 1 | 34 |
| 871: Septicemia or severe sepsis w/o MV 96+ hours w MCC | Med | 2 | 6 | 3 | 20 | 3 |
| 291: Heart failure & shock w MCC | Med | 3 | 2 | 7 | 29 | 9 |
| 003: ECMO or trach w MV 96+ hrs or PDX exc face, mouth & neck w maj O.R. | Surg | 4 | 91 | 31 | 10 | 1 |
| 194: Simple pneumonia & pleurisy w CC | Med | 5 | 9 | 5 | 65 | 22 |
| 481: Hip & femur procedures except major joint w CC | Surg | 6 | 73 | 2 | 3 | 53 |
| 292: Heart failure & shock w CC | Med | 7 | 3 | 14 | 63 | 37 |
| 065: Intracranial hemorrhage or cerebral infarction w CC | Med | 8 | 29 | 6 | 2 | 30 |
| 392: Esophagitis, gastroent & misc digest disorders w/o MCC | Med | 9 | 20 | 35 | 125 | 80 |

Avalere | 75

Source: Dobson | DaVanzo analysis of research-identifiable 5% SAF for all sites of service, 2007-2009, wage index adjusted by setting and geographic region, and standardized to 2009 dollars. Medicare Episode Payment includes care from all facility-based and ambulatory care settings and excludes beneficiary co-payments, DME, and Part D payments.

First Setting Selection has a Material Impact on Medicare Program Expenditures

Example: MS-DRG 470

Medicare Episode Payment for MS-DRG 470 (major joint replacement w/o MCC) for Post-Acute Care Episodes by Select First Setting (2007-2009)

| First Setting | Number of Episodes | Average Medicare Episode Payment | Difference from Overall Payment |
|---------------|--------------------|-------------------------------------|------------------------------------|
| ННА | 366,140 | \$18,068 | \$5,411 |
| SNF | 430,240 | \$26,861 | (\$3,382) |
| IRF | 128,680 | \$33,538 | (\$10,059) |
| LTCH | 1,080 | \$57,896 | (\$34,417) |
| STACH | 2,580 | \$30,302 | (\$6,823) |
| Community | 134,240 | \$17,340 | \$6,140 |
| Overall | 1,062,960 | \$23,479 | \$0 |

Source: Dobson | DaVanzo analysis of research-identifiable 5% SAF for all sites of service, 2007-2009, wage index adjusted by setting and geographic region, and standardized to 2009 dollars. All episodes have been extrapolated to reflect the universe of Medicare beneficiaries. Medicare Episode Payment includes care from all facility-based and ambulatory care settings and excludes beneficiary co-payments, DME, and Part D payments. Note: ER, OP, OP Therapy, Hospice and Other IP first setting episodes are not included in the overall.



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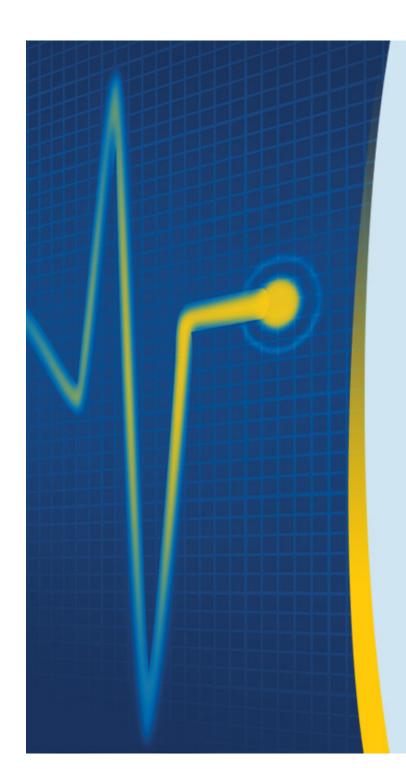
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Discussion & Questions

- Submit questions to "Teresa Lee" at the Fuze Chat Box.
- Presentation slides will be available at <u>http://ahhqi.org/research/home-health-</u> <u>chartbook</u>





Thank You!

